

**NORTH LINCOLNSHIRE COUNCIL**

**POLICY & RESOURCES CABINET MEMBER**

**CONTRACT AWARD INFORMATION 2013 - 2014**

**1. OBJECT AND KEY POINTS IN THIS REPORT**

- 1.1 Contract Procedure Rules detail that directors must report annually on all contracts awarded over £10,000 by their directorate.
- 1.2 This report sets out a summary of the contracts awarded by the council during the financial year 2013/14.
- 1.3 The key points in this report are:
  - A total of 114 tendering exercises were conducted in financial year 2013/14 resulting in the award of 131 contracts to 95 companies.
  - 37% of all contracts were awarded to suppliers based within North Lincolnshire.
  - The intelligence will inform our continuous improvement work in supporting local businesses in bidding for contracts.

**2. BACKGROUND INFORMATION**

- 2.1 Contracts Procedure Rules (CPRs) detail that directors must report annually on all contracts awarded over £10,000 by their directorate. This report has been prepared on behalf of directors by the business support division.
- 2.2 In support of the council's transparency arrangements, the report details information on all contracts directly awarded via the eTendering system over a threshold of £10,000. As with previous years, the report excludes contracts awarded by other public bodies on the council's behalf under collaborative arrangements.
- 2.3 During 2013/14 a total of 114 tendering exercises were undertaken resulting in 131 contracts being awarded to 95 companies. Of these, 34 tendering exercises were over £100,000. 37% of all contracts were awarded to suppliers based within North Lincolnshire. Detailed analysis is set out in appendix 1.
- 2.4 The table at appendix 2 sets out details of the specific contracts awarded directly by the council in 2013/14, including contract title, successful tenderer, location and the number of unsuccessful tenders received.

2.5 The specific findings regarding the geographic location of successful tenderers is set out below:

**Contracts over £10k up to £100k**

| Year    | No. of Contracts Let | Contracts won (North Lincolnshire Based) |     | Yorkshire & Humber Based | Lincolnshire Based | Rest of UK Based |
|---------|----------------------|--|-----|--------------------------|--------------------|------------------|
| 2013-14 | 97                   | 40                                       | 41% | 24%                      | 9%                 | 26%              |

**Contracts over £100k**

| Year    | No. of Contracts Let | (North Lincolnshire Based) |     | Yorkshire & Humber Based | Lincolnshire Based | Rest of UK Based |
|---------|----------------------|----------------------------|-----|--------------------------|--------------------|------------------|
| 2013-14 | 34                   | 9                          | 26% | 15%                      | 24%                | 35%              |

2.6 EU procurement law and government procurement policy require all public contracts to be awarded solely on the basis of best value for money. These rules make it unlawful for public bodies to give preference to companies based on geographic grounds i.e. local. Despite these constraints the council is proactive in promoting contract opportunities to local companies and equipping them with the skills to compete successfully.

2.7 Extensive guidance and support is made available to suppliers through the procurement and economic regeneration teams, such as:

- Continual development of “Buy4Northern Lincolnshire” with partners across the area to provide an integrated and joined-up approach to supporting local businesses
- Promoting the sourcing of goods and services below EU thresholds from local suppliers in our mandatory procurement procedures
- Use of electronic systems and a supplier portal to promote visibility and access to contract opportunities over £10,000
- In 2013/14 the team supported 9 various “meet the buyer” events and training workshops for local companies in conjunction with our economic development team
- Publication of the council wide Market Position Statement detailing both commissioning and procurement projects in a forward plan
- Publication of an updated guide for suppliers: “Selling to North & North East Lincolnshire Councils”, recognised as good practice by a international procurement journal: Supply Management
- Use of social media such as Twitter to promote contract opportunities
- Frequent use of Soft Market Testing to engage potential suppliers and build in local considerations when formulating procurement strategies
- Promotion of free e-training for suppliers from “Learn Direct” via Buy4Northern Lincolnshire
- Reducing paperwork and processes to minimise burdens placed on suppliers e.g. removal of the pre-qualification questionnaire where appropriate
- Adhering to PQQ best practice – the council has recently achieved the government’s nationally recognised “PAS 91” compliance standard.

- “Lotting” of contracts where appropriate to enable businesses of all sizes to compete for opportunities
- Successful use of pioneering “Dynamic Purchasing Systems” to replace frameworks in order to attract new suppliers and avoid firms being “locked-out” of opportunities
- Measurement of the proportion of our procurement spend which is with local businesses and small and medium sized enterprises to help us monitor our progress and inform our continuous improvement work

### **3. OPTIONS FOR CONSIDERATION**

3.1 There are no options to be considered. The report has been prepared for information purposes only.

### **4. ANALYSIS OF OPTIONS**

4.1 See 3.1 above

### **5. RESOURCE IMPLICATIONS (FINANCIAL, STAFFING, PROPERTY, IT)**

5.1 Financial

Effective procurement assists the council in achieving value for money from the £100 million it spends every year on bought-in supplies, services and works essential for delivering quality services to local people.

5.2 Staffing

None

5.3 Property & IT

None

### **6. OUTCOMES OF INTEGRATED IMPACT ASSESSMENT (IF APPLICABLE)**

6.1 Not applicable

### **7. OUTCOMES OF CONSULTATION AND CONFLICTS OF INTEREST DECLARED**

7.1 The findings from the analysis will be considered by the council’s Strategic Commissioning & Procurement Group to help encourage the sharing of good practice. The group comprises key service based procurers and commissioners.

7.2 No conflicts of interest have been identified.

### **8. RECOMMENDATIONS**

8.1 That the findings set out in this report for 2013/14 are noted.

DIRECTOR OF POLICY & RESOURCES

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**Background Papers used in the preparation of this report:**

Contracts Let 2013-14

Cabinet Member Report: Contract Award Information 2012-13; 2011-12, 2010-11, 2009-2010

## Summary and Location of Tenderers (All Values)

|  |              |
|--|--------------|
| Total Successful Tenders   | 131          |
| Total Unsuccessful Tenders   | 276          |
| Number of Successful Tenders based within NLC area                             | 49           |
| <b>% of Successful Tenders within NLC area</b>                                 | <b>37.4%</b> |
| Number of Successful Tenders Based Y&H Region (excluding NLC)                  | 28           |
| <b>% of Successful Tenders within Y&amp;H Region area</b>                      | <b>21.4%</b> |
| Number of Successful Tenders within Lincolnshire area                          | 17           |
| <b>% of Successful Tenders within Lincolnshire area</b>                        | <b>13%</b>   |
| Number of Successful Tenders outside of Y&H or Lincolnshire areas (rest of UK) | 37           |
| <b>% of Successful Tenders Rest of UK</b>                                      | <b>28.2%</b> |

| Contract  | Successful Tenderer         | Location of Tenderer             | Number of Unsuccessful Tenders |
|---|-----------------------------|----------------------------------|--------------------------------|
| <b>PEOPLE DIRECTORATE</b>   |                             |                                  |                                |
| Positive Activities for Young People: Epworth and Crowle  | Gravity Red                 | Grimsby, North East Lincolnshire | 2                              |
| Normanby Hall - Changing Places Facility  | Steve Ball Joinery Ltd      | Brigg, North Lincolnshire        | 3                              |
| Accommodation Based Housing Related Support Service - Parkers Lane  | Creative Support Ltd        | Manchester                       | 3                              |
| Housing Related Support for the Place of Change   | Creative Support Ltd        | Manchester                       | 5                              |
| Yorkshire and Humber Adoption Consortium - Child Centred Contact in Permanence Planning - Practitioners Guide | Carol Fellowes              | Kingston Upon Hull               | 1                              |
| Preparation for Ofsted Inspection   | Amy Weir & Associates Ltd   | Bridgwater, Somerset             | 0                              |
| Request for Quotation for a Novel Psychoactive Substances (NPS) Co-Ordination Development Worker              | Crime Reduction Initiatives | Brighton, East Sussex            | 4                              |
| Floating Housing Related Support for Black and Minority Ethnic Communities in North Lincolnshire              | North Lincolnshire Homes    | Scunthorpe, North Lincolnshire   | 0                              |
| Interim Post for Education Manager CIC  | JLSP Associates Ltd         | Market Rasen, Lincolnshire       | 2                              |
| <b>PLACES DIRECTORATE</b>   |                             |                                  |                                |
| Wroot Travis Primary School - Replace Wooden Classroom Block  | Gelder Group Ltd            | Sturton by Stow, Lincolnshire    | 2                              |
| Inter Town Mowing Services  | Yards Apart Ltd             | Winterton, North Lincolnshire    | 1                              |
| Inter Town Mowing Services  | EA & SM & DW Littlewood     | Retford, Nottinghamshire,        | 1                              |
| Supply of Air Quality Data Services   | AEA Technology plc          | Didcot, Oxfordshire              | 0                              |
| Install a level access shower   | Roy Nicholson LTD           | Scunthorpe, North Lincolnshire   | 3                              |
| New central heating system  | Acumen Solutions Ltd        | Goole, East Riding of Yorkshire  | 0                              |
| The Pods - Climbing Wall  | King Kong Climbing Walls    | Keswick, Cumbria                 | 2                              |

| Contract  | Successful Tenderer            | Location of Tenderer             | Number of Unsuccessful Tenders |
|---|--------------------------------|----------------------------------|--------------------------------|
| The Pods - Climbing Wall - Steelwork Frame  | Fabriform Engineering Ltd      | Louth, Lincolnshire              | 2                              |
| Brigg Retail Markets - Erection and Dismantling of Market Stalls  | Aluminium Welding              | Brigg, North Lincolnshire        | 3                              |
| Supply of DFS 700 'Flashing' Driver Feedback Signs  | William Smith                  | Barnard Castle, County Durham    | 4                              |
| The Parishes Car Park - Refurbishment   | Makers Construction Ltd        | Lichfield, Staffordshire         | 3                              |
| Bottesford Infant School - Replacement of Hall Windows  | Newglaze Ltd                   | Grimsby, North East Lincolnshire | 1                              |
| Purchase of three 4x4 crew cab pick-ups   | Imperial Commercials Ltd       | Grimsby, North East Lincolnshire | 0                              |
| Purchase of 50cc Motor Scooters   | Masco Ltd                      | Shrewsbury, Shropshire           | 1                              |
| The Darley Centre - Primary Behaviour Support Unit  | Hill Builders (Humberside) Ltd | Scunthorpe, North Lincolnshire   | 3                              |
| The Pods - AFWAC Bowling Green No: 1  | Steve Pask Limited             | Grantham, Lincolnshire           | 0                              |
| Berkeley Junior School - Electrical Issues Phase 2  | Hollis Electrical              | Scunthorpe, North Lincolnshire   | 5                              |
| Form a level access shower - Retender   | Hill Builders                  | Scunthorpe, North Lincolnshire   | 3                              |
| Purchase of 125cc Motor Scooters to North Lincolnshire Council  | Masco Ltd                      | Shrewsbury, Shropshire           | 1                              |
| Single Storey Extension   | T&G Building and Joinery Ltd   | Scunthorpe, North Lincolnshire   | 3                              |
| Althorpe and Keadby Primary School - Replace Roofing  | Mitie Tilley Roofing Ltd       | Leeds, West Yorkshire            | 2                              |
| Provision of Various Local Bus Services - June 2013 - Contract 13/1435 Service 254 and 317                    | Hornsby Travel Services Ltd    | Scunthorpe, North Lincolnshire   | 1                              |
| Provision of Various Local Bus Services - June 2013 - Contract 13/1438A Service 399 Scunthorpe - Westwoodside | Stagecoach                     | Lincoln                          | 1                              |

| Contract   | Successful Tenderer                | Location of Tenderer             | Number of Unsuccessful Tenders |
|--|------------------------------------|----------------------------------|--------------------------------|
| Provision of Various Local Bus Services - June 2013 - Contract 13/1433 Service 327 Dragonby to Scunthorpe                  | Hornsby Travel Services Ltd        | Scunthorpe, North Lincolnshire   | 1                              |
| Provision of Various Local Bus Services - June 2013 - Contract 13/1453 Service 690 Brigg, Sturton and Scawby to Scunthorpe | Hornsby Travel Services Ltd        | Scunthorpe, North Lincolnshire   | 1                              |
| Provision of Various Local Bus Services - June 2013 - Contract 13/1432 Service 450 and 552                                 | Stagecoach                         | Lincoln                          | 1                              |
| Provision of Various Local Bus Services - June 2013 - Contract 13/1454 Service 55S Scunthorpe to Appleby to Winterton      | Holloways Coaches                  | Scunthorpe, North Lincolnshire   | 1                              |
| Quibell Park - Demolition of Fire Damaged Facilities   | GBM Demolition                     | Louth, Lincolnshire              | 2                              |
| Winterton CE Primary School - Refurb of Toilets & Washrooms (GB)   | F R Townsend                       | Grimsby, North East Lincolnshire | 2                              |
| Single Storey and Rear Extension   | Hill Builders                      | Scunthorpe, North Lincolnshire   | 2                              |
| Rear Extension   | Hill Builders (Humberside) Ltd     | Scunthorpe, North Lincolnshire   | 3                              |
| Form a Level Access Shower   | F R Townsend                       | Grimsby, North East Lincolnshire | 3                              |
| Catering Concession - Normanby Hall Golf Course/North Lincolnshire Museum  | Churchill Catering Ltd             | Rickingham, Norfolk              | 0                              |
| Manufacture, supply and installation of a Boardwalk at Ashbyville Local Nature Reserve                                     | D Roberts Countryside Services Ltd | Brigg, North Lincolnshire        | 1                              |
| Quibell Park - New Athletics Track   | Charles Lawrence Surfaces Ltd      | Newark, Nottinghamshire          | 3                              |
| Indoor Cycles for Studio Classes   | Keiser UK Ltd                      | Tetbury, Gloucestershire         | 5                              |
| Various HRC Sites - Safety Checks to Gantries - RETENDER   | Fabriform Engineering Ltd          | Louth, Lincolnshire              | 2                              |
| Scunthorpe & Ashby Retail Areas - Christmas Lights 2013  | Holls Electrical Ltd               | Scunthorpe, North Lincolnshire   | 1                              |
| Scunthorpe Town Centre Regeneration - Footway Resurfacing - Highways DPS Further Competition                               | Specialist Surfacing Ltd           | Scunthorpe, North Lincolnshire   | 6                              |

| Contract  | Successful Tenderer         | Location of Tenderer           | Number of Unsuccessful Tenders |
|---|-----------------------------|--------------------------------|--------------------------------|
| Provision of Long Term Taxi Services for September 2013 - Phase 1 and 2 | JUU Taxis                   | Scunthorpe, North Lincolnshire | 12                             |
| Provision of Long Term Taxi Services for September 2013 - Phase 1 and 2 | 121 Taxis                   | Scunthorpe, North Lincolnshire | 12                             |
| Provision of Long Term Taxi Services for September 2013 - Phase 1 and 2 | VIP Taxis                   | Scunthorpe, North Lincolnshire | 12                             |
| Provision of Long Term Taxi Services for September 2013 - Phase 1 and 2 | Keadby Cabs                 | Keadby, North Lincolnshire     | 12                             |
| Provision of Long Term Taxi Services for September 2013 - Phase 1 and 2 | Kaths Kabs                  | Scunthorpe, North Lincolnshire | 12                             |
| Provision of Long Term Taxi Services for September 2013 - Phase 1 and 2 | Barton TT                   | Scunthorpe, North Lincolnshire | 12                             |
| Provision of Long Term Taxi Services for September 2013 - Phase 1 and 2 | Crosby Cabz                 | Scunthorpe, North Lincolnshire | 12                             |
| Provision of Long Term Taxi Services for September 2013 - Phase 1 and 2 | Taxi Mike                   | Belton, North Lincolnshire     | 12                             |
| Provision of Long Term Taxi Services for September 2013 - Phase 1 and 2 | C.L. Taxis                  | Brigg, North Lincolnshire      | 12                             |
| 50 Abbey Raod, Ulceby - Level Access Shower Adaptation                  | T& G Building & Joinery Ltd | Scunthorpe, North Lincolnshire | 4                              |
| St Augustine Webster - Science Block with Changing Rooms                | R G Carter                  | Kings Lynn, Norfolk            | 6                              |
| Cambridge House - Activity area and library                             | G S Kelsey Ltd              | Scunthorpe, North Lincolnshire | 4                              |
| 2 Storey Side Extension and Landscape Works                             | Roy Nicholson Ltd           | Scunthorpe, North Lincolnshire | 2                              |
| Single Storey Bathroom Extension  | G S Godson Limited          | Gainsborough, Lincolnshire     | 3                              |
| Install a level access shower - RETENDER                                | Roy Nicholson Ltd           | Scunthorpe, North Lincolnshire | 3                              |
| The Parishes Car Park - Repaint   | Pogsons Ltd                 | Scunthorpe, North Lincolnshire | 3                              |
| New kitchen, electrical report (possible rewire), repointing            | Abakus Engineering Ltd      | Doncaster, South Yorkshire     | 3                              |
| Framework Arrangement for the supply of Twin Amber LED Flashing Lights  | John Maclean & Sons and     | Newcastle upon Tyne            | 0                              |

| Contract  | Successful Tenderer                                | Location of Tenderer               | Number of Unsuccessful Tenders |
|---|--|------------------------------------|--------------------------------|
| Framework Arrangement for the supply of Twin Amber LED Flashing Lights            | TWM Traffic Control Systems Ltd                    | Winsford, Cheshire                 | 0                              |
| Ulceby St Nicholas CE Primary - Fencing   | Darfen Durafencing Ltd                             | Docaster, South Yorkshire          | 1                              |
| Willoughby Road Primary School - Demolish Mobile Accommodation                    | Ron Hull Demolition Ltd                            | Rotherham, South Yorkshire         | 3                              |
| The Foundry Arms - Demolition   | Grantham Industries Ltd T/A GBM Demolition & Earth | Louth, Lincolnshire                | 2                              |
| Enderby Road Infant School - Kitchen Ventilation                                  | Weatherite Building Services Ltd                   | Walsall, West Midlands             | 1                              |
| Epworth Leisure Centre - Fitness Suite and Changing Rooms                         | Steve Ball Joinery Ltd                             | Brigg, North Lincolnshire          | 3                              |
| Scunthorpe and Brigg Town Centre CCTV conversion to Wireless                      | Videcom Security limited                           | Waltham Abbey, Essex               | 3                              |
| Monitored Wireless CCTV network Epworth Town Centre                               | Videcom Security limited                           | Waltham Abbey, Essex               | 1                              |
| Broughton Primary School - 420 Place Primary School                               | Gelder Construction Ltd                            | Sturton By Stow, Lincolnshire      | 5                              |
| Various Properties - Repairs to Household Recycling Centres - Cabins              | Procomm Site Services Ltd                          | Redcar, Cleveland                  | 3                              |
| Lincoln Gardens Primary School - Increase Capacity of School                      | John Martin-Hoyes Ltd                              | Lincoln                            | 4                              |
| The design, supply and installation of a CCTV Control Room Console and Media Wall | Carlton Furniture                                  | Ripon, North Yorkshire             | 3                              |
| Quibell Park - Security Fencing   | Darfen Durafencing                                 | Doncaster, South Yorkshire         | 3                              |
| Ancholme Leisure Centre - Regrouting  | Universal Pool Services Ltd-UPS Ltd                | Manchester                         | 1                              |
| Local Taxation & Benefits Annual Billing Contract                                 | Document Outsourcing Ltd                           | Newcastle upon Tyne, Tyne and Wear | 6                              |
| Construct an Access Ramp and Install a Level Access Shower                        | Roy Nicholson Ltd                                  | Scunthorpe, North Lincolnshire     | 2                              |

| Contract   | Successful Tenderer                         | Location of Tenderer                  | Number of Unsuccessful Tenders |
|--|---|---------------------------------------|--------------------------------|
| De Lacy House - Demolition - Asbestos Removal  | Rilmac Insulation Ltd                       | Lincoln, Lincolnshire                 | 1                              |
| Three Display cases for the 'Normanby at War' Gallery                                    | Conservation by Design - Armour Systems     | Kempston, Bedfordshire                | 7                              |
| The Foundry Arms - Post Demolition Works   | FR Townsend & Co Ltd                        | Grimsby, North East Lincolnshire      | 2                              |
| Single Storey Rear Extension   | James Bratton & Co Ltd (Mr Charles Bratton) | Grimsby, North East Lincolnshire      | 3                              |
| Single Storey Rear Extension   | Abakus Engineering Ltd (Mr Dean Palmer)     | Doncaster, South Yorkshire            | 3                              |
| De Lacy House - Demolition   | CLS Demolition Ltd                          | Brigg, North Lincolnshire             | 2                              |
| Priory Lane Junior School - Extension to create 420 Place Primary                        | G S Kelsey Ltd                              | Scunthorpe, North Lincolnshire        | 4                              |
| Ancholme Leisure Centre - Refurbishment  | Gelder Construction Ltd                     | Sturton By Stow, Lincolnshire         | 4                              |
| Normanby Hall Country Park - Woodland Paths  | Steve Ball Joinery Ltd                      | Brigg, North Lincolnshire             | 3                              |
| Billet Lane - Biomass Boilers  | FR Townsend Ltd                             | Grimsby, North East Lincolnshire      | 3                              |
| Oakfield Primary School - Roofing Repairs  | Premier Roofing & Services Ltd              | Kingston Upon Hull                    | 1                              |
| Billet Lane 8&9 Normanby Enterprise Park - Modular Building - RETENDER                   | Ideal Building Systems Ltd                  | Bridlington, East Riding of Yorkshire | 2                              |
| Quibell Park - Replacement Changing and Club Room  | Gelder Construction Ltd                     | Sturton by Stow, Lincolnshire         | 5                              |
| Form a Level Access Shower, Widen Doorways and Access Ramp - RETENDER                    | Abakus Engineering Ltd                      | Doncaster, South Yorkshire            | 3                              |
| Convert an Integral Garage to Bedroom and En Suite Shower                                | T & G Building & Joinery Ltd                | Scunthorpe, North Lincolnshire        | 3                              |
| Purchase of 1 x LPG Powered counterbalance forklift truck for North Lincolnshire Council | Forktruck Solutions Ltd                     | Wakefield, South Yorkshire            | 7                              |

| Contract  | Successful Tenderer               | Location of Tenderer                    | Number of Unsuccessful Tenders |
|---|-----------------------------------|---|--------------------------------|
| Purchase of one new or ex demonstration four wheel drive, crew cab tipper c/w enclosed high sided tipper body for North Lincolnshire Council      | Enza Motors Ltd                   | Warrington, Cheshire                    | 1                              |
| Various Carpark Resurfacing Schemes   | EC Surfacing Ltd                  | Brigg, North Lincolnshire               | 3                              |
| The Lilacs (De Lacy House Site) Rebuild   | G S Kelsey Ltd                    | Scunthorpe, North Lincolnshire          | 4                              |
| Pre-registered/Used Compaction Refuse Vehicle for immediate availability  | Farid UK LTD                      | Arundel, West Sussex                    | 3                              |
| Baysgarth Leisure Centre - Biomass Heating System   | FR Townsend                       | Grimsby, North East Lincolnshire        | 3                              |
| Touring Exhibition based on the work of Nick Sharratt   | Leach Colour Ltd                  | Huddersfield, West Yorkshire            | 3                              |
| Municipal Waste Joint Venture Project Legal Advisers  | Eversheds LLP                     | London                                  | 4                              |
| Epworth Public Conveniences - Refurbishment   | Steve Ball Joinery & Building Ltd | Brigg, North Lincolnshire               | 3                              |
| Adaptation to provide level access shower and various works   | TMW Construction Ltd              | Burton upon Stather, North Lincolnshire | 2                              |
| Invitation to Tender for the Operation of Local Bus Service 90, Scunthorpe - Crowle   | Hornsby Travel Services Ltd       | Scunthorpe, North Lincolnshire          | 2                              |
| Provision of Various Carriageway Resurfacing Schemes Across North Lincolnshire (Schemes A - V)  | Specialist Surfacing Ltd          | Scunthorpe, North Lincolnshire          | 4                              |
| Install a "Clos O Mat" Automatic Shower Toilet & Lay a Safe Play Area   | T&G Building and Joinery Ltd      | Scunthorpe, North Lincolnshire          | 3                              |
| Level Access Shower   | Roy Nicholson LTD                 | Scunthorpe, North Lincolnshire          | 2                              |
| Provision of Wi-Fi to Scunthorpe Town Centre  | Quickline Communications Ltd      | Driffield, East Riding of Yorkshire     | 1                              |
| Request For Quotation For Statutory Examination, Service And Repair Of Vehicle Mounted Tail Lifts and Powered Steps To North Lincolnshire Council | WR Material Handling Ltd          | Grimsby, North East Lincolnshire        | 4                              |
| 1.4 – 1.6 litre, 75 – 100 kw Diesel powered, five door hatch back - white   | Pentagon                          | Scunthorpe, North Lincolnshire          | 1                              |

| Contract  | Successful Tenderer                           | Location of Tenderer           | Number of Unsuccessful Tenders |
|---|---|--------------------------------|--------------------------------|
| Resurfacing of West Street Carpark - DPS Further Competition  | EC Surfacing Ltd                              | Brigg, North Lincolnshire      | 3                              |
| Request for Quotation For The Supply of LED Luminaires for A15 Barton Interchange Project           | John Maclean Electrical & Sons (Dingwall) Ltd | Newcastle upon Tyne            | 2                              |
| <b>POLICY &amp; RESOURCES DIRECTORATE</b>   |   |                                |                                |
| Northern Lincolnshire Broadband Programme   | BT Group                                      | London                         | 0                              |
| Framework Arrangement for the provision of Distance/Online Learning Programmes to Learners aged 19+ | Tribal Education                              | Bristol, Avon                  | 3                              |
| Provision of Apprenticeship NVQ Frameworks for September 2013 Cohort                                | North Lindsey College                         | Scunthorpe, North Lincolnshire | 13                             |
| Provision of Apprenticeship NVQ Frameworks for September 2013 Cohort                                | Joint Learning                                | Southport, Merseyside          | 13                             |
| Provision of Apprenticeship NVQ Frameworks for September 2013 Cohort                                | Meadowhall Education (ta The Source)          | Sheffield, South Yorkshire     | 13                             |
| North and North East Lincolnshire and Growing the Humber Regional Growth Fund Audits                | Smailes Goldie                                | Kingston Upon Hull             | 0                              |
| For the Supply of an Enhanced Asset Management System   | Pitney Bowes Software                         | Henley on Thames, Oxfordshire  | 0                              |
| Supply of Voice Maintenance for North Lincolnshire Council  | Damovo UK                                     | Horsham, West Sussex           | 3                              |
| North Lincolnshire Council PSN (NLCPSN)   | MDNX Group                                    | Bracknell, Berkshire           | 1                              |
| For the Supply of a PSN IT Health Check   | RandomStorm                                   | Wetherby, West Yorkshire       | 1                              |
| Framework Arrangement for the Provision of Cabling  | Professional Telecoms Ltd                     | Gainsborough, Lincolnshire     | 8                              |
| SAN Storage Refresh and TSM Backup Strategy   | Insight Direct                                | Uxbridge, Middlesex            | 0                              |
| Self Service Reset Password Tool  | John Lunt                                     | Warrington, Cheshire           | 2                              |
| IBM Software Subscription and Support Renewal   | Phoenix Software Ltd                          | York                           | 2                              |
| Call Recording System   | Sinclair Voicenet Ltd                         | East Kilbride, Glasgow         | 7                              |