

NORTH LINCOLNSHIRE COUNCIL

GOVERNANCE & TRANSFORMATION CABINET MEMBER

MARKET POSITION STATEMENT 2016-17

1. OBJECT AND KEY POINTS IN THIS REPORT

- 1.1 To provide an updated Market Position Statement for 2016-17.
- 1.2 The key points are:
- The council's corporate Commissioning and Procurement Plan has been updated and enhanced in consultation with directorates for 2016-17. This information forms the basis of the Market Position Statement (MPS).
 - To enable current and future providers to understand and identify potential opportunities, which they are then able to express an interest in should they wish, through the Community Right to Challenge (CRtC) or other procurement and commissioning process.
 - The CRtC provision of the Localism Act enables 'relevant bodies' to express an interest in running local authority services. The MPS enables organisations to identify potential opportunities available to them.
 - The MPS is an important enabler for achieving our vision of 'Aspiring People, Inspiring Places'. It also supports our economic development objectives for local businesses and SMEs and transparency arrangements.

2. BACKGROUND INFORMATION

- 2.1 The Localism Act came into force on 15 November 2011. Among its many provisions the Act provided powers for local communities. One specific and key provision is the "Community Right to Challenge". The provision came into force on 27 June 2012.
- 2.2 The Act provides 'relevant bodies' with the right to challenge the running of local authority services where they believe they could do this differently or better. Relevant bodies' include voluntary and community organisations, charitable organisations, parish councils or a group of two or more council employees.
- 2.3 The council has put in place appropriate procedures, policies and processes to assist bodies in completing their expressions of interest.
- 2.4 The agreed CRtC process and timescales were formally incorporated in the council's constitution through the update to Contract Procedure Rules in June 2012.
- 2.5 The Market Position Statement (attached) is a key document developed to support the CRtC process. The document has been produced in consultation with services across the council.

- 2.6 The purpose of the document is to set out the council's **indicative** commissioning and procurement programme for the period July 2016 to September. The MPS is published on the council's website with copies made available to relevant interested parties such as Voluntary Action North Lincolnshire.
- 2.7 Its purpose is to enable current and future providers to understand and identify potential opportunities, which they are then able to express an interest in should they wish, through the CRtC or other procurement and commissioning process.
- 2.8 The Market Position Statement is presented as two key sections:
- **Background Contextual Data & Strategies**
This sets out the key commissioning documents and other council related data
 - **Service Specific Commissioning & Procurement Projects:**
This sets out a range of service specific commissioning projects and a list of indicative procurement opportunities identified by services .This includes both new procurement following commissioning activity or contract renewals.

3. **OPTIONS FOR CONSIDERATION**

- 3.1 **Option 1** – Publish the Market Position Statement
- 3.2 **Option 2** – Do not publish a Market Position Statement

4. **ANALYSIS OF OPTIONS**

- 4.1 **Option 1** – Publishing the Market Position Statement will enable 'relevant bodies' to express an interest in running a local authority service in line with council specified timescales. The MPS is also an important enabler for achieving our vision of "Aspiring People, Inspiring Places". It also supports our economic development objectives for local businesses and SME's, and our transparency arrangements.
- 4.2 **Option 2** – The benefits outlined in option 1 would not be realised.

5. **RESOURCE IMPLICATIONS (FINANCIAL, STAFFING, PROPERTY, IT)**

- 5.1 Financial
None
- 5.2 Staffing

As stated in the main body of the report, the use of a Market Position Statement will enable the council to more effectively manage and resource key projects and expressions of interest arising under the Community Right to Challenge.

- 5.3 Property & IT
None

6. OUTCOMES OF INTEGRATED IMPACT ASSESSMENT (IF APPLICABLE)

6.1 IIAs are completed for all appropriate commissioning and procurement projects

7. OUTCOMES OF CONSULTATION AND CONFLICTS OF INTEREST DECLARED

7.1 Services have been engaged in the collation of the MPS 2016-17 and it has been agreed through the council-wide Strategic Commissioning and Procurement group.

8. RECOMMENDATIONS

8.1 That the 2016-17 Market Position Statement is approved.

DIRECTOR OF POLICY & RESOURCES

Civic Centre
Ashby Road
SCUNTHORPE
North Lincolnshire
DN16 1AB

Author: Nigel Manders

Date: 18 May 2016

Background Papers used in the preparation of this report:

MPS 2016-17

Procurement Forward Delivery Plan



North Lincolnshire Council Market Position Statement 2016 -2017



- **SHAPE**

To achieve this we aim to:

- Create attractive and healthy places to live, work and play
- Increase economic growth and prosperity through higher employment and increased home ownership
- Develop and lead the establishment of a clear area identity and sense of community pride
- Enhance commercial activity and a sense of place marketing

- **COMMISSION**

To achieve this we aim to:

- Improve quality of provision and delivery of existing services in a new more efficient way with better co-ordination
- Review council functions and only provide services where It makes sense to do so
- Enhance partnership working and new delivery mechanisms to improve outcomes and value for money

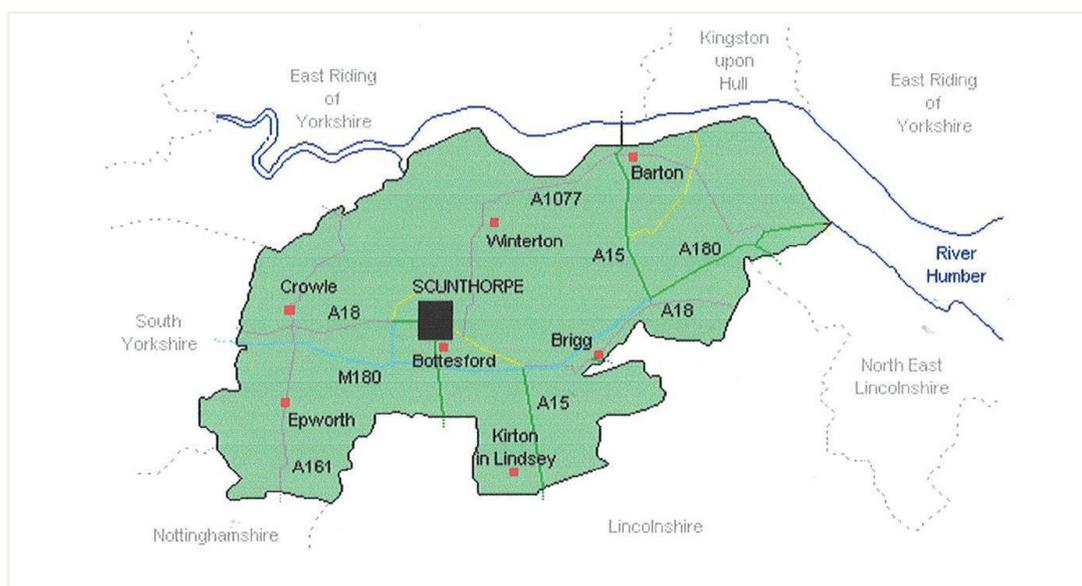
- **TRANSFORM**

To achieve this we aim to:

- Transform and re-design our services adopting a 'digital first' principle, ensuring we remain customer focused
- Increase income through external funding and developing and marketing our services commercially to enhance sustainability
- Deliver sustainable services and improve value for money in order to minimise local taxation increases

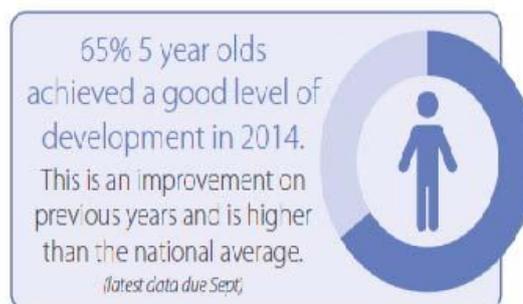
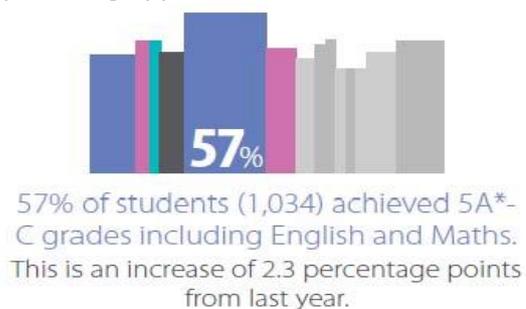
3. About North Lincolnshire

North Lincolnshire sits south of the Humber estuary where the Lincolnshire Wolds meet the farms of the Ancholme Valley and Isle of Axholme. The population of North Lincolnshire is 169,247 and is growing. Between 2004 and 2014 the resident population grew by 7%.



North Lincolnshire is an area rich in diversity, heritage and green space which is unexpected given its industrial background. One of the great appeals of the area is higher than average earnings and a varied choice of where to live. The area is made up of the urban centre of Scunthorpe, quiet villages and a number of vibrant market towns.

North Lincolnshire is a comparatively safe place to live with strong, caring communities and crime rates lower than the national average. Improving health and wellbeing is one of our key priorities with evidence of improving outcomes. Children and young people can grow and thrive with education being a priority and we aspire that all of our children attend a good or outstanding school. We also have good colleges and training facilities providing opportunities for all.



The area is uncongested and 'open for business' to welcome and promote new enterprises. The exciting development of Lincolnshire Lakes will create around 6,000 new homes in 5 brand new villages complemented by business and leisure opportunities. The development will host major sports events. The South Humber Gateway is attracting private and public sector investment worth over £5 billion by 2020 and will create 10,000+ jobs.



By ensuring we focus on preventative activity and the introduction of new more cost effective channels of service delivery it is hoped that citizens will become less dependent on state support, thus enabling us to improve outcomes and minimise any service level reductions. Through closer working with partners we hope to deliver better coordinated services at reduced cost so as to minimise council tax increases. We will seek to ensure that services are delivered by the most appropriate providers. Furthermore, as many of our services are judged as excellent and are commercially attractive to others, we will seek to exploit this by increasing income through commercial trading. Increased income generation from existing services is another way in which we will ensure continued effective service delivery through financial viability and reducing subsidy.

4. One Council Commissioning

This Market Position Statement is underpinned by a co-ordinated 'One-council' approach to commissioning. In order to commission strategically and to secure transformational step improvement in our services we have established a programme based approach, to co-ordinating, standardising and joining up the operational processes for commissioning, a **Programme Gateway** model, that will:

- Ensure all services through commissioning are working towards our shared vision, stated values and priorities
- Improve alignment of activity with key strategies
- Optimise commissioning and other resources and capacity and align with the design principles for the recent council structure
- Maximise social return on investment by the council through the full cycle of commissioning
- Provide a clear method of engagement of citizens that will be used to inform the commissioning process to comply with requirements of the NHS constitution and regulated service inspection arrangements
- Enable better informed commissioning
- Secure outcomes within a substantially reduced financial settlement

Our criteria for commissioning services are:

Involves the right people; We will give greater focus to how communities and providers can be engaged with the commissioning process and priority setting in a consistent way, making use of input, skills and capabilities.

Centred on people; Putting people and communities at the heart of the process, ensuring they are engaged in the design and delivery of services. Encouraging and enabling residents to share information and intelligence on their experience of services, makes sure that what we deliver matters most to our citizens and businesses.

Commissioning for quality and choice; We encourage diversity and quality in provision of services, promoting the efficient and effective operation of a market in services for meeting care and support needs, ensuring people have a variety of providers and of high quality services to choose from.

Commissioning for outcomes: Commissioning for outcomes means putting in place a set of arrangements whereby a service is defined and paid for on the basis of a set of agreed outcomes. It means shifting the basis on which services are purchased and resources allocated from service provision for pre-defined needs to what is needed to ensure that the outcomes to meet need are met thus giving greater flexibility, choice and control.

Collaborative; We will work collaboratively. Developing relationships between partners, other council services, commissioning agencies, service providers, communities and service users, based on understanding and trust.

Innovative; We will be open minded about methods for achieving savings before moving to the tender process. For example; alternative providers, local authority trading companies, support for the Voluntary Sector or shared services. The council will also look towards more innovative funding models such as social return on investment and payment by results.

Sustainable; We will focus on quality and value for money, so that more can continually be achieved with the resources we have available, in a way that is socially, financially and environmentally sustainable and does not compromise future budgets. It is important though to ensure that good design is considered as it is important to have quality and value but the product should be appropriate for its location and purpose and should not compromise cultural and heritage aspects of the area in order to conserve local distinctiveness and character.

Affordable; Supports the council through more economic, efficient and customer focused services.

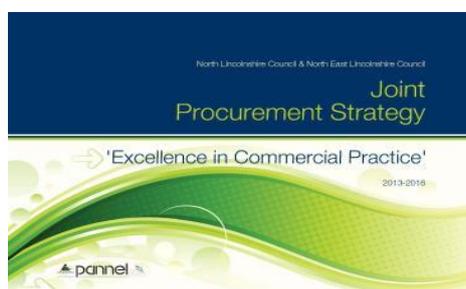
Challenging; Incorporating mechanisms to provide constructive challenge to commissioning partners over the best delivery models and being transparent with providers and delivery agents about the cost and performance of public services.

Continuous and planned; Owing to ever increasing pressures on our resources, commissioning must become a core part of how we plan, manage, deliver and evaluate our public services. This activity will be undertaken each year as part of business and outcome delivery planning cycles. This allows us to gather intelligence about users and constantly evaluate and measure how we are doing in serving the people of North Lincolnshire.

Aligned activity; This would include redefining risk categorisations to broaden the diversity of available providers and further support the development of the local market. Contracts should be smarter and more flexible and should capitalise more on opportunities to value test and renegotiate where specified outcomes are failing to be delivered.

Provider neutral; there will be no bias towards any particular delivery option. Focus will be on local need and the best pathways to deliver that need. Options will be considered based on their ability to deliver the required outcomes but will need to consider any implications identified through the Social Value Toolkit.

5. Joint Procurement Strategy 2013-16



North Lincolnshire Council and North East Lincolnshire Council jointly spend £260 million every year on the supplies, services and works needed to deliver quality services to local people. How well we procure our requirements has a critical impact on our performance and the value for money we provide.

In 2006 both councils established a procurement shared service (PANNEL) Procurement Alliance North and North East Lincolnshire. PANNEL remains a key enabler for delivering efficient and effective procurement performance across both councils.

This Joint Corporate Procurement Strategy sets out the direction which will help to ensure that together our procurement continues to deliver excellent value and supports the attainment of both councils' transformational plans. The strategy consists of five themes:

- Cost Reduction and Value for Money
- Economic Growth
- Strong and Effective Governance
- Improved Sustainability
- Commercial Development

The plans detailed in the appendices attached to this Market Position Statement relate to North Lincolnshire Council only.

6. Community Right to Challenge

Developments at national level such as the Community Right to Challenge support the need for an increased shift towards a commissioning based approach to service delivery.

The Community Right to Challenge forms an important part of the Government's plans, opening the door to a transformation in the way that local public services are run. It will give community and voluntary sector groups, as well as parish councils and council employees, new powers to challenge and take over a local service.

This could include running children's centres, social care services and even improving local transport links. Under the new law, councils must respond to this challenge and consider the positive impact the proposal could have on the community. Most services are covered but any exceptions are identified in section 2 of the statutory guidance which can be found on the government website <https://www.gov.uk/>

If the proposal is turned down the council must publish the reasons for this. This new right is intended by the Government to put voluntary and charity groups on the front foot when it comes to running public services and has the potential to open up new revenue for them.

This document, in setting out our current and future commissioning plans, will also form the basis of the activities for which expressions of interest are sought and the associated timescales for submission.

Community Right to Challenge – Guidance:

For further information and guidance on Community Right to Challenge, please visit www.northlincs.gov.uk/CommunityRightToChallenge

Contracts Register:

To find out which services are currently under contract, please click [HERE](#) to view the council's contract register.

7. Political Structure

The leadership of the council is provided by 43 local councillors elected by residents of North Lincolnshire. The area is divided into 17 wards, each of which is represented by one or more councillors elected for a term of four years. The current political make-up is 26 Conservatives and 17 Labour. The council operates a Cabinet with Leader model.

8. Public Health

An enabler to this has been the growing evidence held within the Joint Strategic Assessment (JSA) which identifies and highlights appropriate evidence about local needs and supports decisions to be made about the commissioning and provision of the most relevant and effective services.

Since the transition of PH into the council in April 2013 much has been achieved however, the JSA has enabled a focus on new priorities. While many of the original Health and Wellbeing Strategy themes and priorities remain relevant, the JSA and a Peer Challenge in 2015 provided a clearer view of how to work together to meet the needs of the population of North Lincolnshire. There is growing evidence of what works while engagement with services and service users informs commissioning requirements. A focus for 2016-18 priorities has identified 5 'Big Tickets', these being Tobacco, Obesity, Alcohol, Mental Health and Healthy Ageing.

North Lincolnshire Health and Wellbeing Board remains an enabler, with its collective ambition to transform services to provide sustainable integrated care and support that:

- empowers our local population to take responsibility for their Health & Well-being
- supports existing social networks and builds collective community capacity
- supports choice, maintaining independence, intervening at the earliest point
- informs innovation and transformational approaches to commissioning, contracting and financing to enable a social and financial return on investment.

In short, this means commissioning "the right service, at the right time, in the right place, with the right management".

The newly established Health & Wellbeing Board developed a Joint Health and Wellbeing Strategy (JHWS) in 2013, which identified the following six strategic priority outcomes – these remain current to date:

- **Safeguard and protect** – so that people feel safe and are safe in their home and protected in their community
- **Close the Gaps** – so that inequalities are reduced across all life stages and all communities
- **Raise Aspiration** – so that people can access local services and opportunities to help them be the best they can be
- **Prevention of Early Deaths** – so that early detection, prevention and behaviour change linked to the big killers are addressed
- **Enhance Mental Wellbeing** – so that good mental health and emotional wellbeing enable people to fulfil their potential
- **Support Independent Living** – so that people are supported and enabled to live independently to achieve improved quality of life

9. Adult Services Market Position Statement

Adult Services Market Position Statement describes our vision for a vibrant and responsive North Lincolnshire market place that achieves positive outcomes for people in our communities

People who use services across all levels of need should be able to access a:



This Market Position Statement outlines an annual statement of supply and demand in North Lincolnshire and describes our commitment to shaping North Lincolnshire as an inspiring place that meets the needs of aspiring people. It:

- ✓ Supports providers to develop their business model
- ✓ Identifies opportunities for development
- ✓ Outlines our local vision for vulnerable adults and carers in North Lincolnshire
- ✓ Provides an indication of future demand and need
- ✓ Presents a picture of the market and local supply.

Market Engagement

We are committed to working together to support the best possible outcomes for local people.

To ensure that ***“there is diverse, appropriate and affordable provision available to meet needs and deliver effective outcomes both now and in the future”***, North Lincolnshire Council want to work together with providers, people who use services and carers to understand and develop the whole market place.

The Market Position Statement is the start of a conversation with providers about development across the North Lincolnshire market for care, support and related services. It is about creating a sustainable local market that meets the needs of all people in the area who need care and support, whether arranged or funded by the local authority, by the individual themselves, or in other ways. It broadens development opportunities to think wider than social care, working creatively within our place including transport, business development, housing, leisure and community.

The Adult Services MPS should be read alongside the [Local Account](#), [Commissioning Strategy for Vulnerable Adults](#), [All Age Carers Strategy](#) and the [Vulnerable Adults Strategy](#).

10. North Lincolnshire Complex Care Market Position Statement 2014

North Lincolnshire Council and North Lincolnshire CCG launched a joint Complex Care Market Position Statement in 2014. The statement was designed to bring about real change and opportunities for people with complex needs in North Lincolnshire.

North Lincolnshire continues to commission and develop a range of services and solutions that improve the lives of children, young people, adults and older people with learning disabilities and /or autism who display or are at risk of displaying behaviour that challenges.

The MPS contains information and analysis of benefit to providers of support and other services in North Lincolnshire. It shares key intelligence and a sense of direction that supports potential and existing providers to develop their businesses. By making this information available to the market place, it is envisioned that providers will use the information to support people to achieve positive outcomes in their lives in their communities of choice.

Please visit the follow link to access the MPS:

<http://www.northlincs.gov.uk/EasySiteWeb/GatewayLink.aspx?allId=25252>

11. People Directorate Commissioning Strategies

[Children, Young People and their Families Commissioning Strategy](#)

[Vulnerable Adults Commissioning Strategy](#)

[All Age Carers Commissioning Strategy](#)

The purpose of the People Directorate Commissioning Strategies is to outline the commissioning intentions to support children, young people, vulnerable adults, families and carers across North Lincolnshire. Effective commissioning in North Lincolnshire is about reshaping, creating and developing the right service, at the right time, in the right place in response to changing population needs.

Strategic commissioning in North Lincolnshire will seek to look at how things can be done differently and innovatively. Resources will be targeted to support children, young people, vulnerable adults, families and carers with the greatest need, and will aim to deliver preventative or early interventions some of which may be locality based to reduce the risk of needs becoming more complex. It is about commissioning and delivering the **right services, at the right time in the right place**.

As the People Directorate, our overarching commissioning priority is to improve outcomes for the population -**safe children and vulnerable adults, supported families and carers, transformed lives**. We are committed to improving how services are commissioned to provide good value for money whilst retaining high standards of quality.

The strategies outline our key commissioning principles and methodology, sets our information on our drivers and priorities including population analysis and the voice of local people before setting out key joint and collaborative commissioning work streams and areas of focus. Current contacts and commissioning activity is also outlined. This is a key reference document for providers of services for children, young people, vulnerable adults, families and carers working in or seeking to work in North Lincolnshire.

12. Adults Partnership

The Adults Partnership is a stakeholder / reference group. It brings together representative partners from all adults workforce sectors as well as young people representatives.

The partnership is responsible for developing, monitoring and reviewing the Vulnerable Adults Strategy and ensures that vulnerable adults, their families and carers are at the centre of all that we do.

The [Vulnerable Adults Strategy 2015 to 2020](#) sets out the high level ambitions the Adults Partnership wants to achieve in order to improve outcomes for vulnerable adults. The strategy also demonstrates a commitment to the personalisation agenda that is promoted at a national level 'Think Local Act Personal' (TLAP).

Collectively, we will achieve our ambitions by working to a set of guiding principles and ambitions. The three local ambitions identified within the strategy are:

1. Vulnerable adults live well for longer
2. Vulnerable adults are enabled to be involved in community life
3. Vulnerable adults have choice and control

Through commissioning and market shaping activity we are looking to develop services in line with the Vulnerable Adult Strategy guiding principles:

- ✓ Early Help prevention and building community capacity - **Help at the earliest point**
- ✓ Enabling choice and control – **“nothing about you without you”**
- ✓ Tailoring support to meet individual needs – **outcome focused**
- ✓ Co-ordinating care and support – **integrated and person centred**



Please read the [Vulnerable Adults Strategy](#) for more information on the high level ambitions the Adults Partnership wants to achieve in order to improve outcomes for vulnerable adults in North Lincolnshire.

13. The Care Act 2014

The Care Act (2014) places duties on local authorities to facilitate and shape their market for adult care and support as a whole, so that it meets the needs of all people in their area who need care and support, whether funded by the state, by the individual themselves, or in other ways.

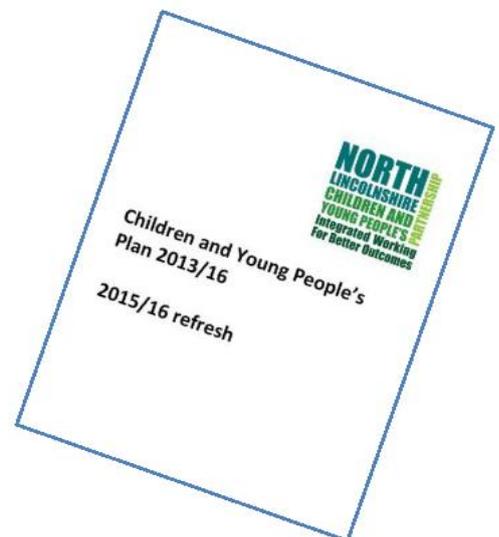
Local authorities must facilitate markets that offer a diverse range of high-quality and appropriate services.

Local authorities must work to develop markets for care and support that, whilst recognising that individual providers may exit the market from time to time – ensure the overall provision of services remain healthy in terms of the sufficient of adequate provision of high quality care and support needed to meet expected needs. This will ensure that there are a range of appropriate and high quality providers and services for people to choose from. The process of developing and articulating a Market Position Statement or equivalent is central to this process.

14. The Children and Young Person’s Partnership

The Children and Young People's Partnership is a stakeholder and reference group. It brings together representative partners from all children and young people's workforce sectors as well as young people representatives.

Our partnership arrangements and our commitment to integrated working and the implementation of a whole system approach, provides the basis for partners to work together to deliver common goals for our children and young people. As far as possible, partners’ planning, commissioning and resource allocation frameworks will be aligned to help the priority actions within this plan/strategy. As part of this, partners will work together to ensure that resources are deployed appropriately and investment is made where it will address the priorities and deliver improved outcomes.



The partnership is responsible for developing, monitoring and reviewing the [Children and Young People's Plan 2015-16](#) and ensures that children, young people and parents/carers are at the centre of all that we do.

The Children and Young People’s Plan 2015 -2016 [PDF 1Mb] explains our strategic priorities and ambitions to meet the needs of children, young people and their families across North Lincolnshire. This plan is central to informing our commissioning intentions and this Market Position Statement.

The plan also sets out our vision, our values and principles as well as our shared commitment to work together where children, young people and their parents / carers are at the centre of all that we do.

Our strategic priorities are:

- **Raise Aspirations** -so that North Lincolnshire is a place where every child and young person wants to be the best they can be and they achieve their potential
- **Children and Young People Feel Safe and Are Safe** -so that North Lincolnshire is a place where every child and young person feels safe and is safe wherever they are and whatever they do
- **Best Start**-so that North Lincolnshire is a place where every child has the best start in life and parents support themselves and their families
- **Close the Gaps** -so that North Lincolnshire is a place where there is equality for all and no child, young person or family is disadvantaged
- **Celebrate and Engage Children and Young People** -so that North Lincolnshire is a place where children and young people's achievements are recognised and celebrated and they are valued as part of communities
- **One Vision, One Workforce** -so that North Lincolnshire is a place where services are child centred and where they are acceptable, accessible and available in the right place at the right time.

15. Joint Strategic Needs Assessment

An important enabler for the Market Shaping Strategy is the Joint Strategic Needs Assessment (JSNA). The JSNA pulls together and summarises all existing, relevant information about local needs including statistics about health and social care trends, as well as local views about their needs and what people want from future services.

The JSNA enables the council and our partners to base decisions on sound evidence of local need, enabling the commissioning and provision of effective, high quality public services.

Although much has been achieved, our Joint Strategic Needs Assessment (JSNA) sets out the areas that we need to focus on. Many of the aspirations from the original Health & Well-being Strategy 2009 continue as themes to address in the new strategy (see section 9). We now have a better understanding of how we can work effectively together and we have a better knowledge of the needs of the people of North Lincolnshire and better information about the needs of our localities. We have a growing body of evidence of what works and feedback from service users to inform our planning and commissioning.

This document will be updated regularly as the council projects progress and further opportunities arise

North Lincolnshire Council Indicative (*) Procurement & Commissioning Plan (July 2016 - September 2017) *Please note that the listed projects are indicative only and there is no guarantee that these will take place					Appendix A	
Service Area	Contract / Project Title	Project Type	Estimated Start Date	Estimated Contract Duration (Months)	Estimated Annual Value (Exl VAT)	
Places						
Community Services	Pumping Stations - Servicing & Maintenance	Procurement Retender	01 Jul 2016	24	£ 165,000	
Community Services	Framework Arrangement for Plant and Equipment Hire	Procurement Retender	01 Jul 2016	24	£ 45,000	
Community Services	NLC Ad-hoc Taxi Framework	Procurement Retender	01 Jul 2016	24	£ 250,000	
Community Services	Pumping Stations Capital Spend - DPS	Procurement Retender	01 Jul 2016	24	£ 100,000	
Community Services	Term Maintenance Contract for Traffic Signals	Procurement Retender	01 Jul 2016	36	£ 50,000	
Community Services	Recycling of carpets and mattresses	Procurement Retender	01 Jul 2016	24	£ 62,000	
Community Services	Fuel Pump System	Ad Hoc Purchase	01 Jul 2016	12	£ 3,000	
Customer Services	Provision of Vending Services	Procurement Retender	01 Jul 2016	24	£ 12,500	
Community Services	Disposal of Confidential Waste Framework	Procurement Retender	01 Jul 2016	48	£ 69,250	
Technical & Environment	Needle & Syringe Programme	Procurement Retender	01 Jul 2016	36	£ 64,000	
Customer Services	Supply of Swimming Pool Chemicals	Procurement Retender	01 Jul 2016	24	£ 22,000	
Community Services	Disposal of Asbestos	Procurement Retender	01 Jul 2016	24	£ 10,000	
Community Services	Request For Quotation For Statutory Examination, Service And Repair Of Vehicle Mounted Tail Lifts and Powered Steps To North Lincolnshire Council	Procurement Retender	01 Jul 2016	24	£ 40,000	
Community Services	Framework Arrangement for the Transportation and Disposal of Clinical Waste	Procurement Retender	01 Jul 2016	12	£ 12,000	
Community Services	Supply of Vehicle Parts and Services	Procurement Retender	01 Jul 2016	40	£ 21,000	
Community Services	Supply of Refuse Collection Vehicles	Procurement Retender	01 Jul 2016	8	£ 255,000	
Community Services	Provision of Home to School Taxi Services 2015 - Phase 2	Procurement Retender	02 Jul 2016	10	£ 164,524	
Community Services	Provision of Home to School Taxi Services 2016 - Phase 1	Procurement Retender	03 Jul 2016	10	£ 782,073	
Community Services	Provision of Public Transport Services - NLC PT September 2010	Procurement Retender	30 Jul 2016	66	£ 98,182	
Customer Services	Cleaning Consumables and Janitorial Supplies	Procurement Retender	31 Jul 2016	36	£ 150,000	
Planning & Regeneration	Asset Disposal	Procurement Retender	14 Aug 2016	36	£ 23,334	
Community Services	Education Transport Services Further Competition 2016	Procurement Retender	31 Aug 2016	12	£ 100,000	
Community Services	Treatment of street sweepings arisings and gully tanker waste	Procurement Retender	01 Sep 2016	24	£ 180,000	
Community Services	Drain Clearance Framework	Procurement Retender	TBC	TBC	TBC	
Community Services	Supply of Road Salt	Procurement Retender	29 Sep 2016	24	£ 125,000	
Community Services	Pedestrian Crossing Counts	Procurement Retender	29 Sep 2016	12	£ 3,000	
Planning & Regeneration	Cleaning & Wash Room Services - Sanitary Disposal	Procurement Retender	30 Sep 2016	36	£ 18,000	
Community Services	For the Provision of A Winter Weather Forecasting Service	Procurement Retender	30 Sep 2016	24	£ 45,000	
Community Services	Framework arrangement for provision of traffic management services	Procurement Retender	30 Sep 2016	24	£ 100,000	
Community Services	The Provision of A Winter Bureau and Weather Station Maintenance Services	Procurement Retender	30 Sep 2016	24	£ 45,000	
Community Services	Supply & Fit of Tyres, Tubes and Ancillary Services to North & North East Linc. Councils	Procurement Retender	31 Dec 2016	36	£ 274,666	
Customer Services	Image Archive System	Procurement Retender	31 Dec 2016	36	£ 5,000	
Technical & Environment	Housing Related Support for the Place of Change	Procurement Retender	05 Jan 2017	36	£ 257,500	
Customer Services	Audience Development and Marketing Specialist for the Showstoppers Project	Procurement Retender	11 Jan 2017	33	£ 7,090	
Community Services	Framework Arrangement for Road Traffic Signs	Procurement Retender	13 Jan 2017	12	£ 74,000	
Planning & Regeneration	Elemental Partnering Phase II Tranche II - Asbestos Removal and Roofing Services	Procurement Retender	01 Mar 2017	12	£ 100,000	
Planning & Regeneration	Construction and Highways Professional Services Consultancy Framework - Lot 1	Procurement Retender	08 Mar 2017	24	£ 1,200,000	
Planning & Regeneration	Construction and Highways Professional Services Consultancy Framework - Lot 2	Procurement Retender	08 Mar 2017	24	£ 1,200,000	
Technical & Environment	North Lincolnshire Active Change Community Recovery Service	Procurement Retender	31 Mar 2017	36	£ 124,000	
Technical & Environment	Provision of Upgrading, Servicing and Maintenance for Air Quality Monitoring Equipment	Procurement Retender	04 Apr 2017	14	£ 55,715	
Customer Services	eBooks & eAudiobooks	Procurement Retender	11 Apr 2017	24	£ 7,500	
Community Services	Framework Arrangement for the Provision of Road Condition Surveys	Procurement Retender	10 May 2017	24	£ 200,000	
Technical & Environment	Air Quality Service and Maintenance Contract	Procurement Retender	30 May 2017	14	£ 18,000	
Technical & Environment	Stop Smoking Service	Procurement Retender	30 Jun 2017	36	£ 233,000	
Community Services	Provision of Home to School Bus Services 90 and 350 - DPS Mini Competition	Procurement Retender	03 Jul 2017	58	£ 465,517	
Community Services	Provision of Local Bus Services 55 and 60	Procurement Retender	19 Aug 2017	66	£ 363,636	
Community Services	12/1419 Service 398 Tuesday Only	Procurement Retender	20 Aug 2017	65	£ 4,616	

Service Area	Contract / Project Title	Project Type	Estimated Start Date	Estimated Contract Duration (Months)	Estimated Annual Value (Exl VAT)
Customer Services	Golf Professional Services	Procurement Retender	28 Aug 2017	60	£ 40,000
Community Services	Ice Predication Systems	Procurement Retender	01 Sep 2017	36	£ 30,000
Community Services	Provision of Home to School Bus Services - September 2011	Procurement Retender	05 Sep 2017	60	£ 360,000
Community Services	Provision of Local Bus Services 60	Procurement Retender	14 Sep 2017	65	£ 73,846
Community Services	Highways Materials - Aggregates/Cement - ERYC Framework	Procurement Retender	30 Sep 2017	24	£ 150,000
Planning & Regeneration	East Halton Flood Defences	Procurement New Requirement	TBC	12	£ 13,000,000
Planning & Regeneration	Killingholme Marshes Pumping Station	Procurement New Requirement	TBC	12	£ 6,000,000
Planning & Regeneration	Lincolnshire Lakes - Lake 1 Development	Procurement New Requirement	TBC	12	£ 2,500,000
Community Services	Provision of PPE, Clothing and Footwear	Procurement New Requirement	TBC	TBC	TBC
Community Services	Waste Management System	Procurement Retender	TBC	TBC	TBC
Customer Services	Library Management System	Procurement Retender	TBC	TBC	TBC
Technical & Environment	Abandoned Vehicle (AV) collection and disposal contract	Procurement New Requirement	TBC	24	£ 20,000
Community Services	Provision of Arboricultural Services	Procurement New Requirement	TBC	36	£ 7,500
Customer Services	Swimming Supplies for Resale	Procurement New Requirement	TBC	36	£ 30,000
Community Services	Supply and installation of Thermoplastic Line Paint	Procurement New Requirement	TBC	24	£ 60,000
Planning & Regeneration	Flood Alleviation Project - Trent Bank	Procurement New Requirement	TBC	12	£ 13,300,000
Community Services	Street Lighting Connections	Procurement New Requirement	TBC	12	£ 79,000
People					
Adults	Floating Housing Related Support for Black and Minority Ethnic Communities in North Lincolnshire	Commissioning Project	30 Aug 2016	41	£ 86,000
Prevention & Commissioning	Welfare Rights Service	Commissioning Project	29 Sep 2016	36	£ 53,333
Education	Short Breaks Services x2 Agreements	Commissioning Project	29 Dec 2016	45	£ 120,000
Prevention & Commissioning	Advocacy incl. IMCA & IMHA	Procurement Retender	30 Dec 2016	52	£ 147,000
Adults	Community Support for You	Procurement Retender	31 Dec 2016	36	£ 4,500,000
Adults	C&YP Substance Misuse	Procurement Retender	31 Dec 2016	36	£ 76,000
Adults	Accommodation Based Housing Related Support Service for Conway House	Procurement Retender	25 Jan 2017	36	£ 61,705
Children	Support Service for Families of Disabled Children	Procurement Retender	16 Mar 2017	39	£ 60,000
Children	Independent Visitors Project	Procurement Retender	30 Mar 2017	54	£ 16,400
Education	Speech and Language Therapy	Procurement Retender	31 Mar 2017	48	£ 144,000
Education	Provision of Learning for Pupils with Additional Needs	Procurement Retender	31 Mar 2017	36	£ 833,000
Education	Individualised Short Breaks	Commissioning Project	31 Mar 2017	48	£ 100,000
Prevention & Commissioning	Supported Employment Pathway	Commissioning Project	31 Mar 2017	48	£ 50,000
Prevention & Commissioning	Carers Services	Commissioning Project	31 Mar 2017	36	£ 458,000
Prevention & Commissioning	Provision of a Bathing Service	Procurement Retender	31 Mar 2017	36	£ 26,615
Prevention & Commissioning	Sexual Health Service	Procurement Retender	31 Mar 2017	36	£ 730,000
Adults	Hospital Avoidance/Home From Hospital	Procurement Retender	31 Mar 2017	36	£ 35,000
Adults	Stroke Service	Procurement Retender	31 Mar 2017	36	£ 105,000
Children	Specialist Therapeutic Service	Procurement Retender	01 Apr 2017	48	£ 76,000
Adults	Accommodation Based Housing Related Support Service - Parkers Lane	Procurement Retender	30 Apr 2017	48	£ 51,000
Prevention & Commissioning	0 - 19 Wellbeing Service (0-5 HCP + 5 - 19 HCP)	Commissioning Project	31 May 2017	24	£ 2,662,081
Prevention & Commissioning	Volunteer Family Support Service	Procurement Retender	30 Jun 2017	48	£ 115,950
Prevention & Commissioning	Youth Offending Case Management Solution	Procurement Retender	30 Aug 2017	35	£ 24,000
Prevention & Commissioning	Provision of a Pre-Paid Card Solution for Social Care	Procurement Retender	31 Aug 2017	36	£ 16,666
Prevention & Commissioning	Business Objects Upgrade	Ad Hoc Purchase	TBC	TBC	TBC
Policy & Resources					
Business Support	Supply of Office Furniture	Procurement Retender	01 Jul 2016	36	£ 40,000
Business Support	SIEM (Security Information & Event Management)	Procurement Retender	01 Jul 2016	24	£ 19,000
Business Support	Catering Equipment Heavy	Procurement Retender	01 Jul 2016	24	£ 100,000
Business Support	IT Services Training Provision	Procurement Retender	01 Jul 2016	12	£ 20,000
Legal & Democratic	Provision of Advice & Guidance for Residents	Commissioning Project	01 Jul 2016	36	£ 180,000

Service Area	Contract / Project Title	Project Type	Estimated Start Date	Estimated Contract Duration (Months)	Estimated Annual Value (Exl VAT)
Business Support	Software Assurance for Aastra Mx-One	Procurement Retender	01 Jul 2016	24	£ 23,379
Business Support	Food & Provisions - Waste Cooking Oil	Procurement Retender	01 Jul 2016	36	£ 10,000
Business Support	Food & Provisions - Meat, Meat Products, Poultry & Game	Procurement Retender	01 Jul 2016	25	£ 72,000
Legal & Democratic	Legal Case Management System	Procurement Retender	01 Jul 2016	12	£ 6,000
Business Support	Hardware Maintenance Contract	Procurement Retender	01 Jul 2016	12	£ 6,265
Business Support	IT Software	Procurement Retender	27 Jul 2016	24	£ 81,127
Business Support	Mobile Devices	Ad Hoc Purchase	01 Aug 2016	TBC	TBC
Business Support	Printers, Peripherals and Networking Equipment (PPN)	Procurement Retender	04 Aug 2016	24	£ 83,364
Business Support	Catering Equipment Light	Procurement Retender	31 Aug 2016	23	£ 50,000
Business Support	Food & Provisions - Impulse Ice Cream	Procurement Retender	01 Sep 2016	36	£ 18,000
Business Support	Stationery Supplies and Office Equipment	Procurement Retender	30 Sep 2016	24	£ 183,750
Finance Services	Council Insurance provision tender	Procurement Retender	30 Sep 2016	36	£ 1,060,000
Business Support	Software Auditing & Usage Tool	Procurement Retender	05 Oct 2016	24	£ 6,804
Business Support	Cisco SMARTnet	Procurement Retender	15 Oct 2016	12	£ 15,985
Business Support	Cabling Framework	Procurement Retender	31 Oct 2016	36	£ 12,000
Business Support	SIP Solution	Procurement Retender	08 Dec 2016	24	£ 55,000
Business Support	MFDs (Multifunctional Devices & Associated Services - ERYC)	Procurement Retender	30 Jan 2017	24	£ 200,000
Business Support	MFDs (Multifunctional Devices & Associated Services - ERYC)	Procurement Retender	31 Jan 2017	24	£ 150,000
Business Support	Servicedesk Tool	Procurement Retender	05 Feb 2017	36	£ 8,033
Human Resources	Occupational Health	Procurement Retender	27 Feb 2017	12	£ 90,000
Business Support	Card Services (Direct Payments)	Procurement Retender	11 Mar 2017	48	£ 20,000
Legal & Democratic	Healthwatch North Lincolnshire	Procurement Retender	31 Mar 2017	24	£ 170,000
NLC - Finance Services	Provision of Banking Services	Procurement Retender	01 Apr 2017	60	£ 80,000
Business Support	Hardware Recycle	Procurement Retender	01 Apr 2017	36	TBC
Business Support	ICT Partner	Procurement Retender	15 Apr 2017	36	£ 50,000
Business Support	Food & Provisions - Groceries, Fresh Produce, Milk & Bread	Procurement Retender	17 Apr 2017	36	£ 250,000
Business Support	Voice Maintenance (MX-One Renewal)	Procurement Retender	01 Jun 2017	12	£ 19,858
Business Support	Provision of Catering at The Angel, Brigg	Procurement Retender	21 Jun 2017	60	£ 10,000
Business Support	Website Content Management System	Procurement Retender	29 Jun 2017	60	£ 20,000
Business Support	Password Reset Tool	Procurement Retender	14 Jul 2017	48	£ 3,750
Business Support	Disaster Recovery Services	Procurement Retender	30 Sep 2017	36	£ 20,000
Business Support	Voice Recording	Procurement Retender	TBC	TBC	TBC
Business Support	Mobile Device Management Software	Procurement Retender	TBC	TBC	TBC
Human Resources	Human Resources & Payroll System (HRP)	Procurement New Requirement	TBC	60	£ 150,000
Finance Services	Finance Ledger	Procurement New Requirement	TBC	60	£ 120,000