

NORTH LINCOLNSHIRE COUNCIL

POLICY & RESOURCES CABINET MEMBER

MARKET POSITION STATEMENT 2012-13

1. OBJECT AND KEY POINTS IN THIS REPORT

1.1 To introduce a market position statement detailing the council's planned commissioning and procurement activities for 2012-13.

1.2 The key points are:

- The Community Right to Challenge is expected to come into force on 27 June 2012.
- Guidelines permit councils to specify timescales within which challenges are sought for specific services and to reject non compliant submissions.
- A "market position statement" is proposed as a tool to assist the council in actively managing the challenge process by outlining our commissioning plans and applicable timescales to the external marketplace.
- A market position statement for 2012-13 is appended to the report for approval.

2. BACKGROUND INFORMATION

2.1 The Localism Act came into force on 15 November 2011. Among its many provisions the Act provides new powers for local communities. One specific and significant provision is the "Community Right to Challenge". The provision is now expected to take effect from 27 June 2012.

2.2 The Act provides 'relevant bodies' with the right to challenge the running of local authority services where they believe they could do this differently or better. Relevant bodies include voluntary and community organisations, charitable organisations, a group of two or more council employees and parish councils.

2.3 The council must consider expressions of interest and, where accepted, run an open competitive procurement exercise in respect of the service. This will allow the body who submitted the expression the right to bid. However it does not mean necessarily that the body will end up running the service. Moreover the procurement stage will be subject to open competition processes enabling other organisations which are not defined as a "relevant body" to bid.

2.4 The council is permitted to specify periods when the right will apply to specific services areas. This will allow services to synchronise the submission of expressions of interest with any planned or proposed commissioning activity. This includes

specifying periods when expressions of interest can be submitted for services that are already contracted out, to enable them to be considered alongside the future of the service, prior to the expiry of the contract.

- 2.5 Our statement of intent: one-council commissioning proposes the establishment of a corporate commissioning programme. Publication of this to the external market, together with other planned procurements and smaller service based commissioning projects, in the form of a “market position statement” would enable the council to clearly set out the areas where challenges are invited and the relevant timeframes, enabling it to actively manage expressions of interest rather than respond to them in a reactive and ad hoc fashion.
- 2.6 To that end a “market position statement” is attached to this report. It has been prepared following extensive consultation with service managers and the corporate commissioning & procurement group.

3. OPTIONS FOR CONSIDERATION

- 3.1 Option 1: To approve for publication the proposed market position statement subject to any final amendments.
- 3.2 Option 2: To consider alternative tools and mechanisms.

4. ANALYSIS OF OPTIONS

- 4.1 As detailed, it is intended to use a market position statement to put the council on the front foot in its approach to managing the Community Right to Challenge process. The statement will also assist services with wider commissioning and market development objectives including enhancing transparency and support to voluntary & community organisations and SMEs.
- 4.2 Research across other councils has revealed limited development of tools/mechanisms for managing the Community Right to Challenge process. One council has opted to use a “submission window” whereby it will only consider challenges that are submitted during a specified 3 month period. This has been considered but rejected on the grounds that it would not align challenges with planned commissioning activity during the immediate or intermediate periods. It is also considered that this mechanism would create a peak in workload following closure of the window which would strain internal resources.

5. RESOURCE IMPLICATIONS (FINANCIAL, STAFFING, PROPERTY, IT)

- 5.1 Financial – there are no immediate impacts. However market development plays an essential role in achieving value for money from commissioned activities.
- 5.2 Staffing – development of commissioning skills is being reviewed by the corporate learning & development team. There are no immediate impacts based on the proposals set out in this report. Briefing sessions on the provisions of the Community Right to Challenge have been offered to staff as part of a recent council-wide communication message.
- 5.3 Property – there are no immediate impacts.
- 5.4 IT – there are no immediate impacts.

6. OTHER IMPLICATIONS (STATUTORY, ENVIRONMENTAL, DIVERSITY, SECTION 17 - CRIME AND DISORDER, RISK AND OTHER)

6.1 None

7. OUTCOMES OF CONSULTATION

7.1 Consultation has taken place with service managers across the council and via the Strategic Commissioning and Procurement Group.

8. RECOMMENDATIONS

8.1 That the market position statement is approved subject to any required amendments.

DIRECTOR OF POLICY & RESOURCES

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Date: 20 June 2012

Background Papers used in the preparation of this report:

Market Position Statement 2012 – 13
CRTC Guidance & Legislation




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North Lincolnshire Council Market Position Statement 2012 - 2013

1. Introduction

This document is the first step towards the development of a comprehensive Market Position Statement. The purpose of the Market Position Statement is to set out North Lincolnshire Council's indicative commissioning activities planned for 2012 to enable current and future providers to understand and identify potential opportunities. Providers are encouraged to use this intelligence to develop new and innovative services, ultimately contributing to the development of a diverse market and better outcomes for local people.

To meet current challenges, we must increasingly develop new and innovative ways of providing our services. We can do this by working with new and existing partners, commissioning agencies, service providers, voluntary and community groups and service users to unite in a collaborative, customer focused and cost effective approach to commissioning.

Further to this, the Localism Act introduces the principle of the "community right to challenge" which gives voluntary and community groups, parish councils and local authority employees the right to express an interest in taking over the running of a local authority service. This document, in setting out our current and future commissioning plans, will also form the basis of the activities for which expressions of interest can be submitted, along with associated timescales.

2. The Council's Priorities

This market position statement is an important enabler for achieving our 'One Council' vision and 'Putting our Customers First' strategy.



The vision for the council is to be a dynamic, high performing, customer focused council giving the best possible value for money and changing outcomes for all people living and working in the area. This vision is underpinned by 4 priorities.

- **Excellence in Customer Service**
 - ✓ Aim to provide High Quality Customer Focused Services
 - ✓ Respond in a timely manner to customer requirements
 - ✓ Listen to our customers and provide them with Value for Money services
- **Provide Value for Taxpayers Money**
 - ✓ Tender services to achieve best value
 - ✓ Work in partnership with any organisation or individual who will enable us to deliver better service and increased value

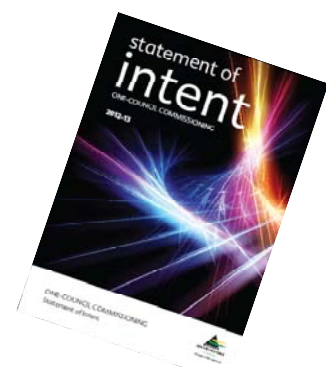
- ✓ Manage our finances and balance our budget
 - ✓ Keep our council tax as low as possible
 - ✓ Manage our assets in the interests of the community
- **Make our Communities Safer & Stronger**
 - ✓ Children, young people & vulnerable adults feel safe and are safe
 - ✓ Raise aspirations and empower young people
 - ✓ Value and support independence for our older residents and those with special needs
 - ✓ Promote equality and celebrate diversity
 - ✓ Consult residents on important issues
 - ✓ Tackle crime and fear of crime
 - ✓ Utilise Localism legislation to support our communities to define what they want for their area and to encourage more accountable democracy
 - ✓ Encourage volunteering and support projects which reflect the Big Society
- **Regenerate our area and increase prosperity**
 - ✓ Attract business investment and create employment opportunities for all ages
 - ✓ Support housing development where there is evidence of need
 - ✓ Create and maintain effective roads and pavements

The guiding principles of these priorities are:

- Spend only on core services and locally agreed priorities
- Function in a team environment and the senior management will be designed to provide high quality efficient and effective value for money services
- Work to improve the health and wellbeing of the residents of all of North Lincolnshire

3. One Council Commissioning – Statement of intent

This Market Position Statement is underpinned by the One-council Commissioning – Statement of Intent. The purpose of the Statement of Intent is to outline North Lincolnshire Council’s commitment to developing a strategic and integrated commissioning capability which will transform the way it achieves outcomes for local people and communities.



Strategic Commissioning incorporates the whole cycle of how public services in North Lincolnshire are planned, designed, developed, procured, delivered and managed. It involves a range of activities which help to identify the needs and priorities for our area, develop policy direction, service models and the market to meet those needs, acquire them in the most cost effective way and continually evaluate the impact and outcomes. Our vision is to become a strategic commissioning council where services commission

jointly, intelligently and collaboratively, with activities aligned with priorities and outcomes outlined in section 2.

Our criteria for commissioning services is:

Involves the right people: We will give greater focus to how communities and providers can be engaged with the commissioning process and priority setting in a consistent way, making use of input, skills and capabilities.

Centred on people: Putting people and communities at the heart of the process, ensuring they are engaged in the design and delivery of services. Encouraging and enabling residents to share information and intelligence on their experience of services, makes sure that what we deliver matters most to our citizens and businesses.

Collaborative: We will work collaboratively. Developing relationships between partners, other council services, commissioning agencies, service providers, communities and service users, based on understanding and trust.

Innovative: We will be open minded about methods for achieving savings before moving to the tender process. For example; alternative providers, local authority trading companies, support for the Voluntary Sector or shared services. The council will also look towards more innovative funding models such as social return on investment and payment by results.

Sustainable: We will focus on quality and value for money, so that more can continually be achieved with the resources we have available, in a way that is socially and financially sustainable and does not compromise future budgets.

Affordable: Supports the council in achieving cost reduction targets through more economic and efficient services

Challenging: Incorporating mechanisms to provide constructive challenge to commissioning partners over the best delivery models and being transparent with providers and delivery agents about the cost and performance of public services.

Continuous and planned: Owing to ever increasing pressures on our resources, commissioning must become a core part of how we plan, manage, deliver and evaluate our public services. This activity will be undertaken each year as part of business and outcome delivery planning cycles. This allows us to gather intelligence about users and constantly evaluate and measure how we are doing in serving the people of North Lincolnshire.

Aligned activity: This would include redefining risk categorisations to broaden the diversity of available providers and further support the development of the local market. Contracts should be smarter and more flexible and should capitalise more on opportunities to value test and renegotiate where specified outcomes are failing to be delivered.

Provider neutral: There will be no bias towards any particular delivery option. Focus will be on local need and the best pathways to deliver that need. Options will be considered based on their ability to deliver the required outcomes.

4. Joint Procurement Strategy 2012-15



North Lincolnshire Council and North East Lincolnshire Council jointly spend £215 million every year on the supplies, services and works needed to deliver quality services to local people. How well we procure our requirements has a critical impact on our performance and the value for money we provide.

In 2006 both councils established a procurement shared service – PANNEL – Procurement Alliance North and North East Lincolnshire. PANNEL remains a key enabler for delivering efficient and effective procurement performance across both councils. This Joint Corporate Procurement Strategy sets out the direction which will help to ensure that together our procurement continues to deliver excellent value and supports the attainment of both councils’ transformational plans. The plans detailed in the appendices attached to this Market Position Statement relate to North Lincolnshire Council only.

5. Community Right to Challenge

Developments at national level such as the Community Right to Challenge, support the need for an increased shift towards a commissioning based approach to the delivery of services.

The Community Right to Challenge forms an important part of the Government’s plans, opening the door to a transformation in the way that local public services are run. It will give community and voluntary sector groups, as well as parish councils and council employees, new powers to challenge and take over a local service.

This could include running children’s centres, social care services and even improving local transport links. Under the new law, councils must respond to this challenge and consider the positive impact the proposal could have on the community.

If the proposal is turned down the council must publish the reasons for this. This new right is intended by the Government to put voluntary and charity groups on the front foot when it comes to running public services and has the potential to open up new revenue for them.

This document, in setting out our current and future commissioning plans, will also form the basis of the activities for which expressions of interest are sought and the associated timescales for submission.

Community Right to Challenge – Guidance:

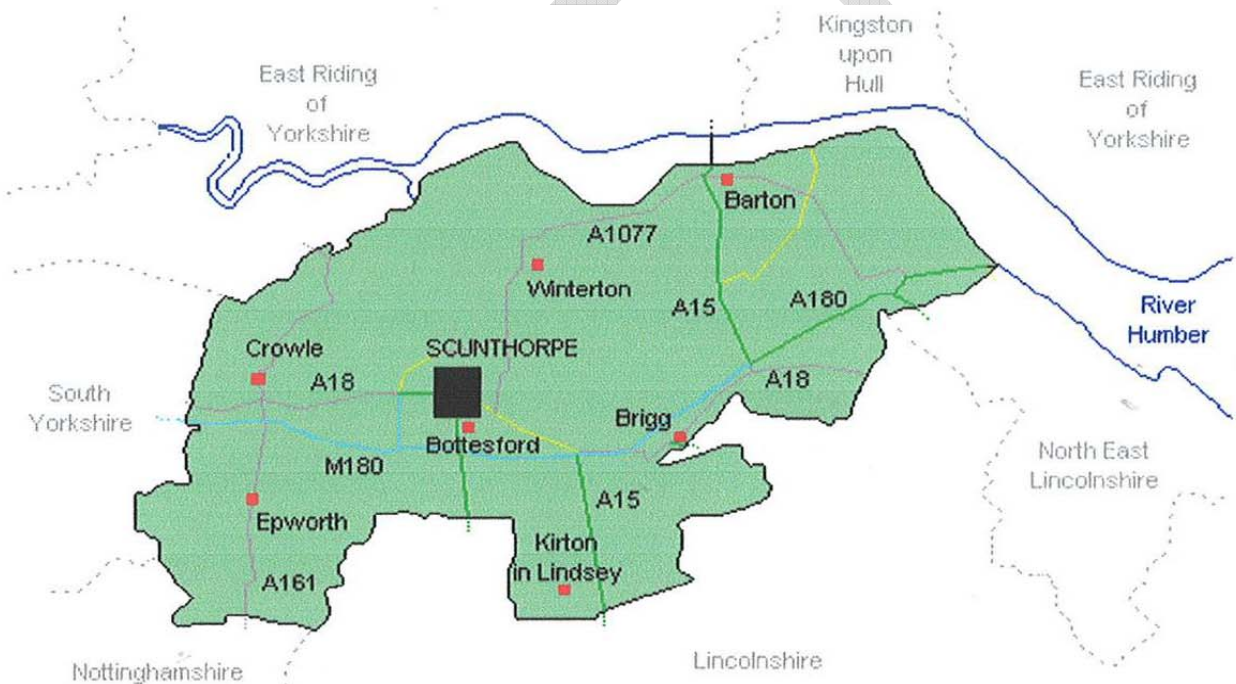
For further information and guidance on Community Right to Challenge, please visit www.northlincs.gov.uk/CommunityRightToChallenge

Contracts Register:

To find out which services are currently under contract, please visit the council's contract register at www.northlincs.gov.uk/ContractRegister

6. About North Lincolnshire

North Lincolnshire sits south of the Humber estuary where the Lincolnshire Wolds meet the farms of the Ancholme Valley and Isle of Axholme. The population of North Lincolnshire is 161,000 and is growing. It is expected to reach 184,000 by 2021. Almost half of these people live in the urban industrial centre of Scunthorpe and the adjacent town of Bottesford. The rest is largely rural with many people living in market towns or small villages.



Scunthorpe is the main centre for jobs, shopping and colleges. Steel and manufacturing still dominate the local economy although chemicals and logistics have been growth areas. North Lincolnshire's prime estuarial location offers major opportunities to develop trade links provided by the existing ports of Killingholme and Immingham. The ports and wharves handle over a quarter of imports and exports to and from the UK. The ports are complemented by two International airports – Humberside Airport within North Lincolnshire, and Doncaster Robin Hood, a few miles from the boundary. The area's motorway, road and rail connections provide an important network of arteries which connect North Lincolnshire with the rest of the country. Service industries including tourism are becoming increasingly important. North Lincolnshire is an area of contrasts: the quiet rural areas are the perfect place for many to unwind. By national standards, North Lincolnshire's house prices are relatively low with the average house

price in 2012 being £102,643. Most people living in North Lincolnshire want to remain here. Few other parts of England combine such quality rural surroundings with easy access to neighbouring cities.

7. Political Structure

The leadership of the council is provided by 43 local councillors elected by residents of North Lincolnshire. The area is divided into 17 wards, each of which is represented by one or more councillors elected for a term of four years. The current political make-up is 23 conservatives and 20 Labour. The council operates a Cabinet with Leader model.

8. Commissioning Projects planned for North Lincolnshire Council

This document sets out North Lincolnshire Council's planned commissioning activities for 2012. We have separated our commissioning activities as follows:

Appendix A

Details the strategic commissioning priorities for the whole council. These are the indicative key projects that will have the biggest impact in terms of the cross council collaboration that will be required to successfully commission the affected services.

The information provided includes further details on the nature of the project, how developed the project is in terms of the project stage and planned future development, and the outcomes that we hope to achieve. In many cases we are in the early stages of the project, but the aim is to provide enough information to enable providers to be proactive in planning for potential opportunities that will arise in the future.

Appendix B

Lists service-led commissioning activities.

Appendix C

Lists the procurement activities identified by services.

9. Adult Social Care – Market Position Statement

Adult Social Care have developed a Market Position Statement which is specifically aimed at existing and potential providers of Adult Social Care. It is the start of discussions between the council, people who use the services, family carers, support providers and other local people about the vision for developing the market to meet the needs of vulnerable people in North Lincolnshire.

Please visit www.northlincs.gov.uk for further details.



10. Children's Trust Commissioning Priorities



This market position statement is also informed by the Children and Young People's Plan 2010-13. (Please visit www.northlincs.gov.uk for further details.)

The Children and Young People's Plan 2010-13 outlines the Children's Trust's strategic commissioning priorities. The Trust is committed to:

- Targeting resources to support children, young people and families with the greatest need
- To deliver preventative or early interventions that are locality based and to reduce the risks of needs becoming more complex or entrenched
- To deliver improved outcomes against our strategic priorities
- Providing services that are informed by research and are evidenced based
- Ensuring Value for Money
- Maximising the skills and experience of the staff group rather than rely on narrowly defined roles.

Joint commissioning will be undertaken where there is added value and using the principle of integration where possible.

11. Public Health Transition

It is anticipated that in April 2013 a range of Public Health responsibilities will transfer from the Primary Care trust to the Local Authority. The Market Position Statement will be updated at an appropriate time.

This document will be updated regularly as the council projects progress and further opportunities arise.

Appendix A – Strategic Commissioning Projects:

Strategic Commissioning Project (Title)	Start Date	End Date	Directorate	Description of project
Commissioning review of Residential and nursing homes	June 2012	June 2013	PEOPLE	The Council currently does not have an overall strategic position in respect of commissioning residential and nursing care homes. A full commissioning review is to be undertaken collaboratively with a wide ranging stakeholder group in order to examine local services, best practice and stimulate models of support to meet the Think Local act personal agenda. The review will enable the development of clear strategic intentions and commissioning priorities.
Market Testing of Universal Youth Provision	01 April 2012	To be confirmed	PEOPLE	The Council is seeking to commission Open Access Services for young people aged between 13 and 19 years and those with learning disabilities to age 24 years. The provision will be informed by the views of local young people. The required outcomes will be in line with the Positive for Youth Policy published in December 2011
Construction Review	01 March 2012	01 June 2013	PLACES	The council is progressing through a soft market testing exercise consulting on the view from the market place around future joint construction opportunities. It is likely that contracts will be revised to start in June 2013.
Transport Review	01 April 2012	31 March 2013	PLACES	The council is progressing through a soft market testing exercise consulting on future options available to it in relation to Public Transport arrangements. Additionally the council is developing community-based transport arrangements alongside its public transport contracts.
Leisure Review	01 April 2012	31 March 2013	PLACES	The council faces difficult financial challenges and services need to find innovative ways of delivering key outcomes and priorities for the area. Recent public consultation supported the council's view that it did not necessarily have to manage Sport, Leisure and Culture services directly in order to achieve our priorities. As such, the council is exploring alternative delivery models for its Sport, Leisure and Culture Services including Waters Edge Country Park and Visitor Centre and elements of the Youth Service.
Substance Misuse Review	Jan 2011	31 March 2013	PLACES	A planned review of the whole Drug Treatment System in North Lincolnshire was undertaken during 2011 to ensure that the system was fit for purpose and delivering appropriate recovery focused interventions, replacing the needs assessment process. A plan of action was developed from the review recommendations which has included market development and revised service specifications for all services. This is being implemented through to March 2013.

For further information on any of the projects outlined above please contact procurement@northlincs.gov.uk

Appendix B – Operational Commissioning Projects:

Operational Commissioning Project (Title)	Start Date	End Date	Service Area
Market Intelligence - Market Shaping Workstream 2	01 October 2011	06 July 2015	PEOPLE
Stronger Relationships - Market Shaping Workstream 3	01 October 2011	06 July 2015	PEOPLE
Partnerships & Provider Development – Market Shaping Workstream 4	01 October 2011	06 July 2015	PEOPLE
E Market Place	01 February 2012	01 April 2013	PEOPLE
Health Watch	01 April 2012	01 April 2013	PEOPLE
Making things Personal	01 January 2011	01 April 2013	PEOPLE
Solution finding Service	01 May 2012	01 June 2012	PEOPLE
Learning Disability Service Level Agreement	01 June 2012	01 August 2012	PEOPLE
Learning Disability Employment Support	01 April 2012	31 March 2013	PEOPLE
Residential Care Contract	01 April 2012	31 March 2013	PEOPLE
Occupational Therapy Assessment & Referral Service	01 May 2012	30 April 2013	PEOPLE
Occupational Therapy Equipment Service	01 May 2012	30 April 2013	PEOPLE
Back Care	01 April 2012	31 March 2013	PEOPLE
Telehealthcare	16 January 2012	17 January 2014	PEOPLE
Dementia Strategy	01 January 2012	30 June 2012	PEOPLE
Dementia Advisor Service	01 July 2012	30 June 2013	PEOPLE
Handy Person Plus Contract	01 June 2012	31 May 2013	PEOPLE
Handy Person Plus Service Level Agreement	01 June 2012	31 May 2013	PEOPLE
Community Support For You	01 April 2012	31 March 2016	PEOPLE
Every Adult Matters Service Level Agreement	01 April 2012	31 March 2013	PEOPLE
Lindsey Blind Service	01 April 2012	30 June 2012	PEOPLE
Family and Carer Support	01 April 2012	30 June 2012	PEOPLE
NHS Podiatry Service	01 April 2012	31 March 2013	PEOPLE
Pre pay Cards	30 June 2012	01 July 2015	PEOPLE
Community Meals Service	01 January 2011	31 August 2012	PEOPLE
Food Delivery Service	01 September 2012	31 August 2015	PEOPLE
Food Preparation	30 September 2012	31 August 2015	PEOPLE
Frozen Food Service	30 September 2012	31 August 2013	PEOPLE

Appendix B – Operational Commissioning Projects:

Operational Commissioning Project (Title)	Start Date	End Date	Service Area
Carers Support Services LETTER OF GRANT	01 April 2012	31 October 2013	PEOPLE
Carers Hub	01 February 2012	31 March 2013	PEOPLE
Appropriate Adults (Restorative Justice)	01 August 2012	31 July 2015	PEOPLE
Ashby Meadows Personal Care	01 May 2012	30 November 2012	PEOPLE
Ashby Meadows Accommodation Based Support	01 May 2012	30 November 2012	PEOPLE
Housing Related Support (Sheltered Accommodation - April Lodge and Dorchester Lodge) PHASE 1	01 January 2012	31 October 2012	PEOPLE
Housing Related Support (Accommodation Based - Glanford Lodge / Mason Drive / Lindum Crescent / Martins Road) PHASE 1	01 January 2012	31 October 2012	PEOPLE
Housing Related Support (Sheltered Accommodation - Jellicoe and Yarborough Court)	01 January 2012	31 October 2012	PEOPLE
Sheltered Housing Category 2 (Cottingham Court)	01 January 2012	31 October 2012	PEOPLE
Housing Related Support (Sheltered Accommodation – Floating)	01 January 2012	31 October 2012	PEOPLE
Floating Support (Learning Disability) PHASE 2	01 September 2012	31 March 2013	PEOPLE
Befriending, Shopping, Advocacy and Promotion of Social Inclusion (Prevention Project)	21 May 2012	31 March 2013	PEOPLE
Volunteer Befriending (Prevention Project)	31 May 2012	31 March 2013	PEOPLE
Supporting Black and Minority Ethnic (BME) Communities in North Lincolnshire – PHASE 2 Housing Related Support	01 September 2012	31 March 2013	PEOPLE
Home from Hospital – PHASE 2	01 September 2012	31 March 2013	PEOPLE
Parkers Lane Accommodation Based Support – PHASE 2	01 September 2012	31 March 2013	PEOPLE
Floating Support Learning & Development	01 September 2012	31 March 2013	PEOPLE
Dryden Road Accommodation Based Support (Learning Disability)	30 December 2012	Not yet Known	PEOPLE
Floating Support for people with Complex Mental Health issues, Substance misuse	26 December 2012	Not yet Known	PEOPLE
Low Level Floating Support	30 December 2012	Not yet Known	PEOPLE
Accommodation Based Support for people who are Homeless	30 December 2012	Not yet Known	PEOPLE
Individualised Short Breaks	01 July 2012	01 August 2012	PEOPLE
Secure 24 hour transport for Young People on remand managed by youth justice board	30 December 2012	01 April 2013	PEOPLE
Provision of Accommodation for Young People in North Lincolnshire	01 July 2012	30 September 2012	PEOPLE
Framework for 16+ Accommodation (various lots)	01 July 2012	30 September 2012	PEOPLE
Independent Visitors Project	01 July 2012	30 September 2012	PEOPLE
Children’s Services Workforce Development	01 March 2012	30 September 2012	PEOPLE

Appendix B – Operational Commissioning Projects:

Operational Commissioning Project (Title)	Start Date	End Date	Service Area
Substance Misuse	01 March 2012	30 September 2012	PEOPLE
Support Services for Parents of Disabled Children	01 April 2012	31 December 2012	PEOPLE
Specialist Therapeutic Services	01 January 2012	01 September 2012	PEOPLE
External Agency Placements (Residential/SEN/Fostering)	01 November 2011	30 September 2012	PEOPLE
Communication and Speech and Language Therapy Services	01 April 2012	31 March 2013	PEOPLE
Review of Music Support Service	31 May 2012	30 August 2012	PEOPLE
School Improvement Commissioned Services	01 March 2012	30 June 2012	PEOPLE
Personalised Learning Contracts – Key Stage 4 Alternative Education	01 January 2012	31 January 2013 (Option to extend for further 6 months)	PEOPLE
Personalised Learning Contracts – Key Stage 3/4 Nurture Provision	01 April 2012	31 March 2013 (Option to extend for further 6 months)	PEOPLE
Fostering and Adoption Assessment	01 June 2012	31 August 2012	PEOPLE
Comprehensive Joint Sexual Health Service	01 June 2012	31 August 2012	PEOPLE
Market Development of Early years (2year old entitlement)	30 July 2012	31 December 2012	PEOPLE
Construction Review	01 March 2012	01 June 2012	PLACES
Parishes car park	01 September 2012	30 June 2013	PLACES
Demolition of surplus buildings	01 May 2012	31 March 2013	PLACES
Needle exchange and syringe programme	01 June 2012	01 October 2012	PLACES
Worksmart	Ongoing	Ongoing	POLICY & REOURCES

For further information on any of the projects outlined above please contact procurement@northlincs.gov.uk

Appendix C – Procurement plan:

Procurement Project/Contract Title	Description of Requirement	Supplies Services or Works?	Estimated Duration i.e. 12 months	Estimated Annual Value (ex. VAT)	Estimated Date of Contract Start	Service Area	Section
Air Quality	Supply of air quality monitoring equipment	Supplies	1 yr extension of existing contract	£35K	16 May 2013	PLACES	Environmental health - commercial
Air Quality	Supply of Service & Maintenance Contract for Air Quality Monitoring Equipment	Supplies	1 yr extension of existing contract	£16K	01 April 2013	PLACES	Environmental health – commercial
Inter Town Mowing	Re-tender of Inter Town Mowing contract	Works	36 months + 12 months	£130k	01 April 2013	PLACES	Neighbourhood Services
Stair lifts	Design, manufacture and installation of stair lifts for Disabled Facilities Grants	Design, supply & installation	To be agreed two years plus options to extend	Subject to Mandatory Disabled Facilities Grant budget and demand. £100k	30 June 2012	PLACES	Housing, Home Assistance Team
Disabled Facilities Grants Adaptations	Installation of level access showers, ramps, door widening and replacement and kitchen adaptations	Internal & external building works	To be agreed, two years plus options to extend	Subject to Mandatory Disabled Facilities Grant budget and demand. £1.3M	30 Jun 2012	PLACES	Housing, Home Assistance Team
SHEEP scheme (South Humberside Energy Efficiency Partnership)	Loft & cavity wall insulation concession agreement	Services	6 month	£60K across North and North East Lincolnshire	01 September 2011	PLACES	Housing
Royal Bank of Scotland	Service for pre-paid cards. Contract end date 31 March 2012. Short term extension required. Look at possibility of purchasing from the Pro 5 arrangement for Prepay cards. Discussion to take place with Customer Support lead	Services	4 Years	£1K	July/Sept 2012	PEOPLE	Specialist Services
Employee Survey 2012/13	Market research company contracted to carry out employee survey	Services	24 months	£20k	31 August 2012	POLICY & RESOURCES	Human Resources

Procurement Project/Contract Title	Description of Requirement	Supplies Services or Works?	Estimated Duration i.e. 12 months	Estimated Annual Value (ex. VAT)	Estimated Date of Contract Start	Service Area	Section
Parishes Car Park Safety Works	Tender	Construction	10 months	£370k	01 November 2012	PLACES	Car Parking
Demolition of surplus buildings	Tender	Demolition	10 months	£550k	06 June 2012	PLACES	Asset Management
	Approved list	Demolition and resurfacing	3 months	£85k	31 March 2012	PLACES	Construction
Food Safety	To deliver a CIEH (Chartered Institute of Environmental Health or equivalent) Food Safety Level 2 (6 hours) course(s) to the childcare workforce	Service	24 + 12 + 12	£6k	1 April 2013	PEOPLE	Resources
Secure 24 Hour Transport for Young People on Remand	A secure 24 hour transport service for children and young people on remand in North Lincolnshire to Youth Justice Board standards	Service	36 + 12	£10k	14 April 2013	PEOPLE	Localities & Partnerships
Individualised Short Breaks	To provide specialist, individualised short breaks for disabled children and young people with complex health needs	Service	36 + 12	£100k	01 October 2012	PEOPLE	Specialist Services
Ad-hoc Taxi Framework	To enable adhoc transport to be booked for children	Service	24+12+12	£250k	08 August 2013	PEOPLE	Resources
Framework for 16+ Accommodation (various lots)	A framework of accommodation provision within North Lincolnshire	Service	36 + 12	Unknown at the moment	01 September 2012	PEOPLE	Specialist Services
Independent Visitors Project	Volunteer advising and befriending service for Children In Care who have little or no contact with their birth families	Service	36 + 12	£12k	01 September 2012	PEOPLE	Specialist Services
Framework for Children and Young Peoples Services Specialist Training & Development	A framework of organisations that can provide a range of professional development services	Service	36 + 12	£30k	01 September 2013	PEOPLE	CYPS Wide

Procurement Project/Contract Title	Description of Requirement	Supplies Services or Works?	Estimated Duration i.e. 12 months	Estimated Annual Value (ex. VAT)	Estimated Date of Contract Start	Service Area	Section
Framework or Dynamic Purchasing System for Children and Young People Services Specialist Improvement/ Inspection Readiness Services	A framework of organisations that can provide a range of specialist service improvement projects	Service	36 + 12	£50k	01 September 2013	PEOPLE	Specialist Services
Framework or DPS for CYPs School Improvement Commissioned Services	A framework of organisations that can provide a range of targeted school improvement strategies	Service	36 + 12	£100k	01 September 2013	PEOPLE	Learning & Improvement
Substance Misuse	To provide a Substance Misuse support service to help vulnerable young people	Service	36 + 12	£100k	01 April 2013	PEOPLE	Localities & Partnerships
Support Services to parents of disabled children	One stop shop to provide advice and guidance to the families of disabled children	Service	36 + 12	£156.8k	01 April 2013	PEOPLE	Specialist Services
Specialist Therapeutic Service	To provide a specialist therapeutic service	Service	36 + 12	£77.9k	01 January 2013	PEOPLE	Specialist Services
Children's Residential Contracts - Various	Residential agency placements for children in care. Working on a sub-regional framework with East Riding Council	Service	36 + 12	£650k	01 April 2013	PEOPLE	Specialist Services
Children's Fostering Agencies Contracts - Various	Foster agency placements for children in care. Working on a sub-regional framework with East Riding Council	Service	36 + 12	£500k	01 April 2013	PEOPLE	Specialist Services
Special Education Needs Agency Contracts - Various	Special Education Needs agency placements. Working on a sub-regional framework with East Riding Council	Service	36 + 12	£3.7m	01 April 2013	PEOPLE	Specialist Services
Framework arrangement for the provision of supply teachers	To enable schools to access appropriately qualified and safely recruited staff to cover short-term staff absences quickly	Service	24 + 12 + 12	£2m	01 April 2013	PEOPLE	Resources

Procurement Project/Contract Title	Description of Requirement	Supplies Services or Works?	Estimated Duration i.e. 12 months	Estimated Annual Value (ex. VAT)	Estimated Date of Contract Start	Service Area	Section
Speech and Language Therapy	Speech and Language Therapy to school age children in mainstream schools with SEN. Also advisory service to maintain improvements at Early years Foundation Stage.	Service	36 + 12	£200K	01 April 2013	PEOPLE	Specialist Services, Localities & Partnerships
Personalised Learning	Key Stage 4 Alternative Education, and Key Stage 3/4 Nurture provision	Service	36 + 12	£1m	01 Jan 2013	PEOPLE	Learning & Improvement
Fostering and Adoption Assessment	Professional Services Assessment Framework	Service	36 + 12	£50k	01 Sept 2012	PEOPLE	Specialist Services
Payroll Service	TBA	Service	Up to five years, but could be less	£70k	01 April 2013	POLICY & RESOURCES	Financial Services
Corporate Insurance	Corporate insurance cover contract	Service	5 years	£1m	Not yet Known	POLICY & RESOURCES	Audit and Risk
Melior College (Ex South Leys) - Demolition of Block A	Tender via Approved List	Works	8 weeks	£200k	14 May 2012	PLACES	Maintenance Services
The Foundry Arms - Rebuild	Tender via Approved List	Works	4 months	£400k	16 July 2012	PLACES	Maintenance Services
Minor Works Capital	Elemental/Approved List	Works	12 months	£50k	01 April 2012	PLACES	Maintenance Services
Building Enhancement Works	Elemental/Approved List	Works	12 months	£250k	01 April 2012	PLACES	Maintenance Services
Capitalised Property Enhancement	Elemental/Approved List	Works	12 months	£125k	01 April 2012	PLACES	Maintenance Services
Materials – Dynamic Purchasing System	Dynamic Purchasing System (DPS) for highways materials	Works	48 months	£150k	02 April 2012	PLACES	Better Routes
Lanterns/Lamps	Supply Framework	Supply	48 months	£400k	01 June 2012	PLACES	Better Routes
Sign Posts	Supply Framework	Supply	24 + 12	£75k	01 June 2012	PLACES	Better Routes
Sign plates	Dynamic Purchasing System (DPS)	Supply	24 + 12	£200k	01 June 2012	PLACES	Better Routes
Rock Salt	Supply Framework	Supply	24 + 24	£125K	ASAP	PLACES	Better Routes

Procurement Project/Contract Title	Description of Requirement	Supplies Services or Works?	Estimated Duration i.e. 12 months	Estimated Annual Value (ex. VAT)	Estimated Date of Contract Start	Service Area	Section
Street Lighting consumables	Supply Framework	Supply	24 + 12	£50k	01 September 2012	PLACES	Better Routes
Library Materials	Consortium procurement of library books and materials (led by Wakefield)	Supplies	3 years	£150k	30 April 2013	PLACES	Library & Information Services
Worksmart - Document management system	Corporate electronic document management system	Services	N/A	£350K initial cost + c 20% annual costs	30 April 2013	POLICY & RESOURCES	Worksmart
Needle and syringe programme North Lincs (NSP North Lincs)	Open tender exercise (Full open market and competition)	NHS Standard contract	3 years	£192k	31 October 2012	PLACES	Substance misuse (NLSN) Safer Neighbourhoods
Shared Care Local Enhanced Service Contract	Open tender exercise (Full open market and competition).	National enhanced service	12 months	£160k	31 August 2012	PLACES	Substance misuse (NLSN) Safer Neighbourhoods
Supply of IT Peripherals and Networking equipment	Procurement currently underway	Supplies	24 months	£150k	01 May 2012	PLACES	Business support
Supply of PC's Lightweight Laptops / Tablet PC's	Public Sector wide eAuction. Procurement currently underway	Services	24 months	£150k	01 May 2012	PLACES	Business support
Supply of SAN and TSM Hardware Maintenance	Procurement start 01 march 2013	Services	24 months	£20k	16 May 2012	PLACES	Business support
Supply of Multi functional Devices and Printers	Procurement start 01 April 2012	Services	48 months	£330k	01 January 2013	PLACES	Business support
Supply of Desktop Software	Procurement start 01 February 2012	Supplies	24 months	£180k	01 May 2013	PLACES	Business support
Supply of Voice and Data Cabling	Procurement start 28 February 2012	Services	36 months	£50k	01 October 2013	PLACES	Business support
Supply of IBM email Solution	Potential option is a new email solution. Procurement start 01 March 2012	Services	24 months	£130k	01 November 2013	PLACES	Business support

Procurement Project/Contract Title	Description of Requirement	Supplies Services or Works?	Estimated Duration i.e. 12 months	Estimated Annual Value (ex. VAT)	Estimated Date of Contract Start	Service Area	Section
Supply of Mobile and Blackberry Telecommunications	Procurement start 01 June 2012	Services	24 months	£200k	01 March 2013	PLACES	Business support
Supply of landline telecommunications	Supply of landline telecommunications	Services	3 yrs	£400K	01 April 2011	POLICY & RESOURCES	Business support
Actions from IT Soft Market Testing Project	Dependent on the approval of Cabinet/Corporate Management Team	Various	Various	Not Known	Various	PLACES	Business support
South Humber Broadband Programme	External consultancy	Services	12 months	£98k	30 April 2012	PLACES	South Humber Broadband Team
South Humber Broadband Programme	Commercial broadband investor	Works	2 years	£5.24m (this includes Broadband Delivery UK and match funding)	30 April 2013	PLACES	South Humber Broadband Team
South Humber Broadband Programme	Specialised Legal Assistance	Services	6 months	£30k	31 October 2012	PLACES	South Humber Broadband Team

For further information on any of the activities outlined above please contact procurement@northlincs.gov.uk