

**NORTH LINCOLNSHIRE COUNCIL**

**ADULT SERVICES  
CABINET MEMBER**

**SUPPORTING PEOPLE FLOATING SUPPORT SERVICE FOR VULNERABLE  
PEOPLE TENDER APPROVAL**

**1. OBJECT AND KEY POINTS IN THIS REPORT**

- 1.1 To seek Cabinet Member Adult Social Services approval to enter into a contract with Humbercare Ltd for the provision of a Low Level Supporting People Floating Support Service for people with mental health problems, substance misuse, homeless and offenders.

**2. BACKGROUND INFORMATION**

- 2.1 Summary of the finding from a recent procurement exercise for the provision of a Supporting People Floating Support Service for people with mental health problems, substance misuse, homeless and offenders with low level needs.
- 2.2 Services for people with a mental health problem, substance misuse, homeless and offenders were reviewed as part of Year 2 of the Supporting People Procurement Plan.
- 2.3 Supporting People have carried out a joint review with a project team with representatives from mental health services, Housing Advice Team, probation and the Drug Intervention Programme.
- 2.4 Supporting People Commissioning Body has been informed at various intervals of the progress.
- 2.6 As a result of the review seven services have been tendered. These are:

Lot 1	Accommodation based service, Cottage Beck
Lot2	Accommodation based service Dryden Road
Lot 3	Accommodation based service Parkers Lane
Lot 4	Long term floating support for mental health
Lot 5	Short term floating support for complex needs
<b>Lot 6</b>	<b>Short term floating support for low level needs</b>
Lot 7	Volunteer Befriending Service

- 2.7 The selection process was undertaken in accordance with Contract Procedure Rules and Contract Standing Orders with full consideration of the requirement of the contract procedure rules and the EU

regulatory framework and in close liaison with the Strategic Procurement Unit.

- 2.8 Under EU Procurement Regulations an open procedure was followed.
- 2.9 On 29 October 2008, a market place event was held at GlanfordHouse, Flixborough. This event was open to a wide range of local and national providers to explain the tender process. Representatives from Strategic Procurement Unit, Supporting People Team, Mental Health Services, Probation Trust, Housing Advice Team and Freshsteps gave presentations.
- 2.10 The Tender notice was published on 5 November 2008 with a closing date on 15 December 2008.
- 2.11 To ensure that quality was considered equally to cost and the tenders were evaluated using the criteria of “Most Economically Advantageous Tender” (MEAT), using the following:

Price	50%
Knowledge and Experience	10%
Activity Summary	5%
Risk Assessment	3%
Service User	10%
Target Groups	5%
Track Record	5%
Outcomes	3%
Performance Management	3%
Cross Cutting Themes	3%
Added Value	3%

- 2.12 The following table portrays the findings from the evaluation process:

<b>Tenderer</b>	<b>Quality Score</b>	<b>Price Score</b>	<b>Total</b>
Tenderer 1	144	250	394
Tenderer 2	102	245	347
Tenderer 3	147	229	376
Tenderer 4	89	237	326
Tenderer 5	108	223	331
Tenderer 6	155	224	379
Tenderer 7	166	238	404
Humbercare	<b>233</b>	<b>248</b>	<b>481</b>
Tenderer 9	155	223	378
Tenderer 10	63	223	286

- 2.13 This has a contract start date of 27 April 2009.

### **3. OPTIONS FOR CONSIDERATION**

- 3.1 Option one – Cabinet Member to approve the proposal to enter into contract with Humbercare Ltd in order to achieve the desired outcomes identified through consultation.
- 3.2 Option two – Cabinet Member not to approve the proposal to enter into contract with Humbercare Ltd.

### **4. ANALYSIS OF OPTIONS**

- 4.1 Option one - The remodelled services will reflect the views of people consulted during the review of the current Supporting People services. An EU Procurement process has enabled, through market testing of the remodelled service, an increase the numbers of people being supported for a lesser cost of the current services. It will provide a more balanced service for people living in North Lincolnshire with chaotic lives.
- 4.2 Option two - If the proposal to enter into contract with Humbercare LTD is not approved Supporting People will be unable to increase the numbers of people being supported and this will be at a higher cost. Some people in North Lincolnshire who need support may not be able to access services due to their needs not falling into certain categories. Supporting People will be unable to deliver the remodelled service that has been recommended through consultation.

### **5. RESOURCE IMPLICATIONS (FINANCIAL, STAFFING, PROPERTY, IT)**

- 5.1 Financial implications – The recommended tenderer, Humbercare Ltd has outlined their bid at £351,018 per annum over three years. This is a saving of £28,234 on the current contract price and an increase of service users from 60 to 120 being supported at the lower cost.
- 5.2 Staffing implications – There are TUPE implications for the proposed and existing providers but not for North Lincolnshire Council.
- 5.3 Property implications - none
- 5.4 IT implications - none

### **6. OTHER IMPLICATIONS (STATUTORY, ENVIRONMENTAL, DIVERSITY, SECTION 17 - CRIME AND DISORDER, RISK AND OTHER)**

- 6.1 Statutory implications - none
- 6.2 Environmental implications - none

- 6.3 Diversity implications - Diversity policies were a key consideration in the evaluation of bids both in the employment and the service delivery of bidders.
- 6.4 Section 17 – Crime and Disorder implications - none
- 6.5 Risk and other implications – The recommended bidder has successfully been subject to registration and reference checking to determine if it is a viable business capable of establishing successful services in North Lincolnshire.

## 7. **OUTCOMES OF CONSULTATION**

- 7.1 As mentioned in paragraph 2.3 the strategy is based on a review of existing service users. Services have been remodelled and seven Services were tendered.
- 7.2 Trades Unions representatives have been consulted and have raised no concerns with this report.
- 7.3 The evaluation panel for the tender consisted of a senior member of staff from Humberside Probation service and a volunteer who works with Voluntary Action North Lincolnshire. The volunteer represented the views of the citizens of North Lincolnshire and was a valued member of the panel.

## 8. **RECOMMENDATIONS**

- 8.1 That the Cabinet Member approves the Humbercare Ltd tender as described above.
- 8.2 That the Service Director Legal and Democratic completes and approves the formal contract.

### SERVICE DIRECTOR ADULT SOCIAL CARE

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#### **Background Papers used in the preparation of this report:**

None